Note: This document has been translated from the Japanese original for reference only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail. Sun Frontier Fudousan Co., Ltd. assumes no responsibility for this translation, and for the damages directly or indirectly arising from the translation.

(Stock Exchange Code 8934) June 4, 2024

To Shareholders with Voting Rights:

Sun Frontier Fudousan Co., Ltd. Seiichi Saito, President and Representative Director 2-2, Yurakucho 1-chome, Chiyoda-ku, Tokyo

#### NOTICE OF THE 25<sup>th</sup> ANNUAL GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders,

We would like to express our appreciation for your continued support and patronage.

Please be informed that the 25th Annual General Meeting of Shareholders of Sun Frontier Fudosan Co., Ltd. (the "Company") will be held for purposes as described below.

For the convocation of this General Meeting of Shareholders, electronic provision of information (materials subject to electronic provision), which is the content of the Reference Documents, etc., has been implemented and posted on the following websites. Please access them to see the related information.

The Company's website: https://www.sunfrt.co.jp/en/



(Please access the above website and select "Investor Relations" and followed by "General Meeting of Shareholders" from the menu.)

The materials subject to electronic provision are also posted on the following website.

TSE website (TSE Listed Company Search)

https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

(Please access the above TSE website (TSE Listed Company Search), enter the name of the stock (Sun Frontier Fudousan Co., Ltd.) or securities code (8934), select "Basic information", "Documents for public inspection/PR information", then check "Notice of General Shareholders Meeting/Informational Materials for a General Shareholders Meeting" section of "Filed information available for public inspection".



In lieu of attending the meeting, you may exercise your voting rights in writing or via the Internet, etc. Please review the Reference Documents listed in the "materials subject to electronic provision" and exercise your voting rights in accordance with the "Guide for Exercising Voting Rights" on page 3 by 6:00 p.m. on Monday, June 24, 2024 (JST).

## Information of the 25th Annual General Meeting of Shareholders

1.	Date	2:30 p.m. (JST) on Tuesday, June 25, 2024 (The hall is scheduled to open at 1:30 pm.)				
2.	Location	Pulp & Paper Building, 2 <sup>nd</sup> Floor, Phoenix Hall, 3-9-11, Ginza, Chuo-ku, Tokyo				
		Materials to be reported	Audits of the and the Audit to March 31, 22. Non-consol	Report, Consolidated Financial Statements, and the Results of e Consolidated Financial Statements by the Accounting Auditors at & Supervisory Committee for the 25 <sup>th</sup> Fiscal Year (April 1, 2023 , 2024) colidated Financial Statements for the 25th Fiscal Year 23 to March 31, 2024)		
3.	Agenda  Materials resolved		Proposal 1	Partial Amendments to the Articles of Incorporation		
		Materials to be resolved	Proposal 2	Election of Eight (8) Directors who are not Audit & Supervisory Committee Members		
			Proposal 3	Election of Three (3) Directors who are Audit & Supervisory Committee Members		
			Proposal 4	Election of One (1) Director who is an Substitute Audit and Supervisory Committee Member		

## Other Decisions Regarding the General Meeting of Shareholders

- After the General Meeting of Shareholders, the "Social gathering with Shareholders" will be held. We look forward to your participation.
- In order to provide information promptly, the contents of this notice are disclosed on the Company's website prior to the shipment of this notice.
- There are no souvenirs available for shareholders attending the General Meeting of Shareholders. Thank you for your understanding.
- When you attend the meeting, you will be kindly requested to present the enclosed Voting Rights Exercise Form at the reception.
- If the Shareholder is willing to exercise the voting rights by proxy, only 1 person per 1 shareholder who has voting rights may attend the General Meeting of Shareholders as a proxy. In this case, please submit a document certifying the authority of representation such as a power of attorney to the Company. (Proxy who is not a shareholder and accompanying persons are not allowed to attend the General Meeting of Shareholders.)
- If you exercise your voting rights both on the Voting Rights Exercise Form and via the Internet, the vote exercised via the Internet will be deemed valid.
- If the voting rights are exercised for multiple times via the Internet, the last vote exercised will be treated as valid.
- If you do not indicate your approval or disapproval of the proposal on the Voting Rights Exercise Form, it will be treated as a manifestation of your approval.
- In accordance with laws and regulations as well as the provisions of the Company's Articles of Incorporation, among the materials
  subject to electronic provision, the following matters are not stated in the documents to be delivered to shareholders who have
  requested a delivery of documents. The Audit & Supervisory Committee and the Accounting Auditor have audited the documents
  subject to audit, including the following items.
  - (1) "Matters related to the Company's share acquisition rights, etc." and "System for Ensuring Proper Business Operations and Overview of Operation Status" in the Business Report
  - (2) "Consolidated Statement of Changes in Equity" and "Notes to Consolidated Financial Statements" in the Consolidated Financial Statements
  - (3) "Non-consolidated Statement of Changes in Equity" and "Notes to Non-consolidated Financial Statements" in the Non-consolidated Financial Statements

## ■ Information for Website Posting

- Any changes in the operation of the General Meeting of Shareholders will be posted on the Company's website at the following URL. (https://www.sunfrt.co.jp/)
- If there are any amendments made to the materials subject to electronic provision, such amendments will be posted on the respective websites listed.

## ■ Information on Preliminary Questions

## To Shareholders who have questions

If the Shareholders have any opinions or questions regarding the agenda of this Annual General Meeting of Shareholders, please feel free to contact us. The Company plans to answer in advance the questions from the Shareholders which are regarding the agenda of this Annual General Meeting of Shareholders and are of high interest to shareholders and able to be answered. For the convenience of preparation, we would appreciate your cooperation in sending the questions by the following methods to arrive by the date and time below.

(Address) Corporate Planning Division of Sun Frontier Fudousan Co., Ltd.

1-2-2 Yurakucho, Chiyoda-ku, Tokyo 100-0006

(Email) soukai2024@sunfrt.co.jp

#### Deadline

6:00 p.m. on Wednesday, June 19, 2024

- Please note that we do not promise to answer all questions we receive.
- Please note that we will not be able to answer the questions individually.
- Questions that were not answered at the General Meeting of Shareholders will be used for future reference.

## Guide for Exercising Voting Rights

There are three ways to exercise the voting rights.

Please review the Reference Documents of the materials subject to electronic provision and exercise your voting rights.

### Exercise the voting rights in writing



Please indicate your approval or disapproval of the proposals on the enclosed Voting Rights Exercise Form and send back to us.

## Expiration Date

By 6:00 p.m. on Monday, June 24, 2024

# Exercise the voting rights via the Internet, etc.



Please review the information on page 6 of this notice, access the website for exercising voting rights from a smartphone or a computer, and indicate your approval or disapproval of the proposals.

#### **Expiration Date**

By 6:00 p.m. on Monday, June 24, 2024

# Exercise the voting rights by attending on the day



Please bring and submit the enclosed Voting Rights Exercise Form to the reception desk when attending.

#### Date

2:30 p.m. on Tuesday, June 25, 2024

\* Shareholders who wish to exercise the voting rights by proxy, may delegate the person who is also a shareholder and with the voting rights in accordance with the provisions of Article 18 of the Company's Articles of Incorporation. However, the Shareholders shall submit a document certifying the authority of representation.



Please indicate your approval or disapproval of the proposals here.

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## Proposals No.1 and No.4

#### Proposals No.2 and No.3

Approve everyone

≫ Circle the "賛"

Disapprove everyone

>> Circle the "否"

Disapprove some candidates

Circle the "賛". And write down the number of the candidate you disapprove.

For institutional investors

You can exercise your voting rights by electromagnetic means from the "Electronic Voting Rights Exercise Platform" operated by ICJ, Inc.



Guide to "Net de Shoshu" (online convocations)

"Net de Shoshu" (online convocations) is a website that realizes a smooth page transition and compiles information of this notice, and can be browsed from your PC, smartphone, or tablet. Please feel free to use it.

https://s.srdb.jp/8934/





#### Guide to Exercising Voting Rights via the Internet, etc.

How to read QR code by smartphone "Smart Exercise"

This is a method to log-in to the website of exercising voting rights without entering the code and password.

Please read the QR code at the bottom right of the Voting Rights Exercise Form.



- \* "QR code" is a registered trademark of DENSO WAVE INCORPORATED.
- 2 Please follow the instructions on the screen to indicate your approval or disapproval.



Shareholders could exercise the voting rights by "Smart Exercise" **only one time**.

Shareholders who are willing to change the vote, please access the website for PC, enter the code and password written on the Voting Rights Exercise Form to log-in, and exercise the voting rights again.

\* Reading the QR code again could bring you to the website for PC.

If there is any questions regarding the exercising of voting rights, please contact the address on the right side. How to enter the code and password to exercise the voting rights

Website for exercising voting rights

https://soukai.mizuho-tb.co.jp/

Please access the website for exercising the voting rights.



2 Please enter the code written on the Voting Rights Exercise Form.



3 Please enter the password written on the Voting Rights Exercise Form.



4 Please follow the instructions on the screen to indicate your approval and disapproval.

Internet Help Dial of Mizuho Trust & Banking Co., Ltd. (TEL) **0120-768-524** (Connected from 9 a.m. to 9 p.m. except for New Year holidays)

## Proposal No. 1

## Partial Amendments to the Articles of Incorporation

## 1. Reason for the proposal

The Company proposes to make necessary amendments to Article 2 (Purpose) of the current Articles of Incorporation in order to respond to future development and diversification of the Company's businesses.

## 2. Description of the change

Details of the amendments are as follows.

(Changes are underlined.)

Current Articles of Incorporation	Proposed Amendments
(Purpose) Article 2 The purpose of the Company shall be to engage in the following businesses:	(Purpose) Article 2. (Unchanged)
1 7. (Omitted)	1 7. (Unchanged)
(Newly established)	8. Investment management business based on the Financial Instruments and Exchange Act.
8 37. (Omitted)	9 38. (Unchanged)

The terms of office of all eight (8) Directors who are not Audit & Supervisory Committee Members will expire at the conclusion of this general meeting of shareholders. Accordingly, the election of eight (8) Directors who are not Audit & Supervisory Committee Members is proposed. This proposal was discussed in the Audit & Supervisory Committee, but no particular opinions were expressed.

The candidates for Directors who are not Audit & Supervisory Board Members are as follows.

Candidate No.	Name	Current Positions and Responsibilities	Candidate Attributes	Attendance Rate of Board of Directors Meetings
1	Tomoaki Horiguchi	Chairman Representative Director	Reappointment	100%(18 of 18 meetings attended)
2	Seiichi Saito	President Representative Director President Executive Officer	Reappointment	100% (18 of 18 meetings attended)
3	Izumi Nakamura	Vice President Director Vice President Executive Officer Division Director, Entrusted Asset Management Division	Reappointment	100% (18 of 18 meetings attended)
4	Yasushi Yamada	Senior Managing Director Senior Managing Executive Officer Division Director, Business Development Division	Reappointment	100% (18 of 18 meetings attended)
5	Mitsuhiro Ninomiya	Managing Director / Managing Executive Officer Division Director, Administration Division	Reappointment	100% (18 of 18 meetings attended)
6	Kenji Honda	Director / Senior Executive Officer Division Director, Asset Management Division	Reappointment	100% (18 of 18 meetings attended)
7	Keiichi Asai	Outside Director	Reappointment Outside Independent	100% (18 of 18 meetings attended)
8	Koichi Ishimizu	-	New Appointment Outside Independent	-

(Notes) 1. There are no special interests between each candidate and the Company.

- 2. Mr. Keiichi Asai and Mr. Koichi Ishimizu are candidates for Outside Directors.
- 3. The term of office of Mr. Keiichi Asai as an Outside Director of the Company is 2 years at the conclusion of this general meeting of shareholders.
- 4. The Company has entered into a Liability Limitation Agreement with Mr. Keiichi Asai pursuant to the provisions of Article 427 Paragraph 1 of the Companies Act and the provisions of the Company's Articles of Incorporation so that he may fully perform his expected role as an Outside Director. The maximum amount of liability for damages under the agreement is the amount stipulated by laws and regulations. If he is elected as a Director, the Company plans to continue the agreement.
- 5. The Company has designated Mr. Keiichi Asai as an independent officer under the provisions of the Tokyo Stock Exchange, Inc. and has notified the Tokyo Stock Exchange of the designation. If he is elected as a Director, the Company plans for him to continue as an independent officer.
- 6. The Company plans to enter into a Limited Liability Agreement with Mr. Koichi Ishizumi pursuant to the provisions of Article 427 Paragraph 1 of the Companies Act and the provisions of the Company's Articles of Incorporation if he is elected as an Outside Director so that he may fully perform his expected role as an Outside Director. The maximum amount of liability for damages under the agreement shall be the amount prescribed by laws and regulations.
- 7. If Mr. Koichi Ishizumi is elected as an Outside Director, the Company plans to designate him as an independent officer pursuant to the provisions of the Tokyo Stock Exchange, Inc. and notify the Tokyo Stock Exchange to that effect.
- 8. The Company has entered into an Officers' Liability Insurance Agreement with an insurance company with all of the Director as insured persons, and under this agreement, any damage that may arise from the fact that the Director as insured person is responsible for the performance of his / her duties or from receiving a claim for pursuing such responsibility will be compensated. If each candidate is reappointed as a Director, he / she will become an insured person under the policy and will be renewed with the same content. The outline of the agreement is as stated in the "Outline of the Officers' Liability Limitation Agreement" of the Business Report.





Reappointment

Born on April 21, 1958 2,478,396 shares held

## Biography, Positions and Responsibilities at the Company

March 1990 Sun Frontier Co., Ltd. (merged company) President and Representative

Director

April 1999 Established the Company, President and Representative Director April 2020 Chairman and Representative Director of the Company (present)

**Significant Concurrent Positions** 

Representative Director of Sun Frontier Hotel Management Inc.

Representative Director of Sun Frontier Sado Inc.

Reasons for selection as a candidate for Director Mr. Tomoaki Horiguchi is the founder of the Company. He has strong centripetal force as President and Representative Director, abundant experience in corporate management and has led the growth of the Company for many years. Ever since he changed from the President of the Company to the Chairman and Representative Director of the Company on April 1, 2020, he has been making efforts to improve the long-term sustainable corporate value of the Group by fostering human resources for the next generation and further strengthening the management foundation. The Company judges that his wealth of experience, achievements and high level of insight are indispensable for the management of the Company and requests his continued election as Director.



No.
2 Seiichi Saito

Reappointment

Born on June 9, 1960 81,829 shares held

## Biography, Positions and Responsibilities at the Company

September 2005	Joined the Company
November 2005	Division Director of Administration Division of the Company
June 2006	Director and Division Director of Administration Division of the
	Company
June 2008	Senior Managing Director and Division Director of Administration
	Division of the Company
June 2012	Executive Vice President, Vice President Executive Officer and
	Division Director of Administration Division of the Company
June 2014	Representative Executive Vice President, Vice President Executive
	Officer and Division Director of Administration Division of the
	Company
April 2015	Representative Executive Vice President, Vice President Executive
•	Officer and Division Director of Asset Management Division of the
	Company
April 2020	President Representative Director and President Executive Officer
•	(present)

Significant Concurrent Positions

CEO of Sun Frontier NY Co., Ltd.

Representative Director of SF Engineering Inc.

Reasons for selection as a candidate for Director Mr. Seiichi Saito has a wealth of experience and achievements including the management of the Company as a President Representative Director and President Executive Officer. As Chairman of the Board of Directors, he has managed important management issues and enhanced the management supervisory functions of the Board of Directors. Even after taking over the position of President from Mr. Tomoaki Horiguchi, the founder, in 2020, he has made efforts to fulfill his role to further grow and develop the Company and strengthen the management foundation for the growth of next generation. The Company has judged that he is suitable for realizing the Corporate Philosophy of the Company and increasing its corporate value and requests his continued election as a Director.



3 Izumi Nakamura

Reappointment

Born on March 16, 1952 60,781 shares held

## Biography, Positions and Responsibilities at the Company

September 2006	Joined the Company
•	Head of Sales Administration Entrusted Asset Management Division
June 2008	Director and Division Director of Entrusted Asset Management Division of
	the Company
June 2012	Managing Director, Managing Executive Officer and Division Director of
	Entrusted Asset Management Division of the Company
June 2016	Senior Managing Director, Senior Managing Executive Officer and Division
	Director of Entrusted Asset Management Division of the Company
April 2020	Executive Vice President, Vice President Executive Officer and Division
•	Director of Entrusted Asset Management Division of the Company (present)

**Significant Concurrent Positions** 

Representative Director of SF Building Support Inc.

Representative Director of SF Building Maintenance Inc.

Reasons for selection as a candidate for Director Mr. Izumi Nakamura has led the management of Real Estate Service Business such as leasing, property management and rent guarantee with strong leadership as the Executive Vice President, Vice President Executive Officer and Division Director of Entrusted Asset Management Division. In addition, he has assisted the President and strives to realize the Corporate Philosophy and increase corporate value. The Company has determined that he is suitable for realizing the Company's business strategy for growth and supervising business divisions due to his wealth of business experience and knowledge regarding entrusted asset management and proposes his continued election as a Director.





Reappointment

Born on December 23, 1965 22,765 shares held

## Biography, Positions and Responsibilities at the Company

August 2010	Joined the Company, General Manager of Corporate Planning Division
June 2012	Executive Officer and General Manager of Corporate Planning Division of
	the Company
April 2015	Executive Officer and Division Director of Administration Division of the
-	Company
June 2015	Director, Executive Officer, Division Director of Administration Division of
	the Company
June 2016	Managing Director, Managing Executive Officer and Division Director of
	Administration Division of the Company
April 2020	Senior Managing Director, Senior Managing Executive Officer and Division
_	Director of Business Promotion Division of the Company (present)

**Significant Concurrent Positions** 

Chairman of Board of Directors of SUN FRONTIER DANANG CO., LTD.

Reasons for selection as a candidate for Director

Mr. Yasushi Yamada has led new business areas in the Overseas Business and Environmental Business as the Senior Managing Director, Senior Managing Executive Officer, and General Manager of Business Promotion Division, and has promoted M&A. He is committed to the growth of businesses with his diverse knowledge and leadership. The Company has judged that he is an appropriate person for the Company to respond appropriately to changes in the business environment and implement corporate strategies aimed at sustainable improvement of corporate value and requests his continued election as Director.



Mitsuhiro Ninomiya

Reappointment

Born on March 1, 1969 36,133 shares held

## Biography, Positions and Responsibilities at the Company

September 2003	Joined the Company in Leasing Business Division
March 2006	General Manager of Property Management Business Division of the Company
October 2010	General Manager of Human Resources General Affairs Division of the Company
June 2014	Executive Officer of the Company
April 2018	Deputy Division Director of Administration Division and General Manager of Corporate Planning Division of the Company
April 2019	Deputy Division Director of Administration Division, General Manager of Corporate Planning Division and General Manager of Information System
July 2019	Division of the Company Deputy Division Director r of Administration Division, General Manager of General Affairs Division and General Manager of Information System Division of the Company
April 2020	Division Director r of Administration Division of the Company
June 2020	Director of the Company
April 2024	Managing Director, Managing Executive Officer, Division Director of Administration Division of the Company (present)

Significant Concurrent Positions

None

Reasons for selection as a candidate for Director Mr. Mitsuhiro Ninomiya has led the Administration Division as the Managing Director, Executive Officer, and Division Director of Administration Division and worked to resolve management issues. Mr. Ninomiya has also contributed to the development of human resources and creation of a corporate culture by leading the diffusion and retention of the Corporate Philosophy, which is the foundation of the Company. Based on his wealth of knowledge and business experience, the Company has judged that he is an appropriate person who can support the development and growth of the Company's business from the perspective of management and contribute to the realization of sustainable enhancement of corporate value and proposes his continued election as a Director.







Born on March 5, 1967 7,833 shares held

## Biography, Positions and Responsibilities at the Company

April 2006	Joined the Company in Entrusted Asset Management Division Corporate Sales
	Section
October 2010	General Manager of Property Management Business Division of the Company
June 2014	Executive Officer and General Manager of Property Management Business
	Department of the Company
April 2018	Deputy Division Director of Entrusted Asset Management Division and General
	Manager of Property Management Business 1st Division of the Company
April 2020	Division Director of Asset Management Division of the Company
June 2020	Director of the Company
April 2024	Director, Senior Executive Officer, Division Director of Asset Management
	Division of the Company (present)

**Significant Concurrent Positions** 

Representative Director of SF Communication Inc.

Reasons for selection as a candidate for Director Mr. Kenji Honda has led Real Estate Revitalization Business, the core business of the Company, and specified joint real estate ventures and has contributed to the growth of the Company's business division as Director, Executive Officer, and Division Director of Asset Management Division. Accordingly, the Company has judged that he is an appropriate person who can contribute to the development and growth of the Company's business and the realization of sustainable enhancement of corporate value by utilizing his wealth of knowledge and business experience and requests his continued election as a Director.







Born on September 29, 1954 0 share held

## Biography, Positions and Responsibilities at the Company

April 1978	Joined Mitsubishi Corporation
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April 2009 Executive Officer, General Manager of the Energy Business Group CEO

Office of the same company

April 2013 Vice President Director of Lithium Energy Japan Co., Ltd. September 2014 President Representative Director of KH Neochem Co., Ltd.

April 2019 Retired from the same company

June 2021 Outside Director (Audit and Supervisory Committee Member) of Cosmo

Energy Holdings Co., Ltd. (present)

June 2022 Director of the Company (present)

Significant Concurrent Positions

Outside Director (Audit and Supervisory Committee Member) of Cosmo Energy Holdings Co., Ltd.

Reasons for selecting him as a candidate for Outside Director and an outline of his expected role After joining Mitsubishi Corporation, Mr. Keiichi Asai has worked in various divisions of the oil business, including oil sales, supply and demand, and refining. He has been involved in international business in the energy sector for the most part, with assignments in the United States and India. He was appointed Vice President Director of Lithium Energy Japan Co., Ltd. in 2013 and President Representative Director of KH Neochem Co., Ltd. in 2014, and engaged in corporate management in general, and has abundant knowledge and experience. From his wealth of knowledge and experience, the Company has determined that he can be expected to supervise the Company's management and appropriately perform his duties and proposes his reappointment as an Outside Director.







Born October 16, 1958 0 shares held

## Biography, Positions and Responsibilities at the Company

April 1984	Joined Shimizu Corporation
February 1997	Director of Tokyo Branch Construction Department of the same company
July 2007	General Manager of Tokyo Building Construction Department No. 3, Building
	Construction Division of the same company
July 2008	General Manager of New Head Office Construction Division of the same
	company
April 2015	Executive Officer, Director of Hiroshima Branch of the same company
April 2017	Managing Officer in charge of the Tokyo Metropolitan Area, Director of Tokyo
	Branch of the same company
April 2020	Senior Managing Officer in charge of the Tokyo Metropolitan Area, Director of
•	Tokyo Branch, Manager in charge of Nuclear Business of the same company
April 2021	Senior Managing Officer in charge of the Kansai Region, Director of the
•	Yumeshima Project of the same company
April 2023	Standing Advisor of the same company
March 2024	Resigned from the same company

Significant Concurrent Positions

None

Reasons for selecting him as a candidate for Outside Director and an outline of his expected role Since joining Shimizu Corporation, Mr. Koichi Ishimizu has consistently been involved in construction sites. He oversaw building construction management, placing orders for construction work, and everything from the start of construction to completion. He also has experience in corporate management, having served as Managing Officer and Senior Managing Officer. The Company has judged that he can be expected to provide supervision and advice to the Group based on his abundant knowledge and experience in the field and management and proposes that he be elected as an Outside Director.

Proposal No, 3

# Election of Three (3) Directors who are Audit & Supervisory Committee Members

The terms of office of all three (3) Directors who are Audit & Supervisory Committee Members will expire at the conclusion of this general meeting of shareholders. Accordingly, the election of three (3) Directors who are Audit & Supervisory Committee Member is proposed. This proposal has been approved by the Audit & Supervisory Committee.

The candidates for Directors who are Audit & Supervisory Board Members are as follows.

Candidate No.	Name	Current positions and responsibilities at the Company	Candidate Attributes	Attendance Rate of Board of Directors Meetings	Attendance Rate of Audit & Supervisory Committee Meetings
1	Shinichi Tominaga	Director who is an Audit & Supervisory Committee Member	Reappointment	100% (Attended 18 of 18 meetings)	100% (Attended 13 of 13 meetings)
2	Kazutaka Okubo	Director who is not an Audit & Supervisory Committee Member	New Appointment Outside Independent	100% (Attended 18 of 18 meetings)	-
3	Yukiko Edahiro	-	New Appointment Outside Independent	-	-

Notes: 1. There are no special interests between the Company and each candidate for Director who is an Audit & Supervisory Committee Member.

- 2. Mr. Kazutaka Okubo and Ms. Yukiko Edahiro are candidates for Outside Directors who are Audit & Supervisory Committee Members.
- 3. Mr. Kazutaka Okubo is currently an Outside Director who is not an Audit & Supervisory Committee Member of the Company, and his term of office as an Outside Director will be five years at the conclusion of this general meeting of shareholders.
- 4. The Company has entered into a Liability Limitation Agreement with Mr. Kazutaka Okubo pursuant to the provisions of Article 427 Paragraph 1 of the Companies Act and the provisions of the Company's Articles of Incorporation so that he may fully perform his expected role as an Outside Director. The maximum amount of liability for damages under the agreement is the amount stipulated by laws and regulations. If he is elected as a Director, the Company plans to continue the agreement.
- 5. The Company has designated Mr. Kazutaka Okubo as an independent officer under the provisions of the Tokyo Stock Exchange, Inc. and has notified the Tokyo Stock Exchange of the designation. If he is elected as a Director, the Company plans for him to continue as an independent officer.
- 6. The Company plans to enter into a Limited Liability Agreement with Ms. Yukiko Edahiro pursuant to the provisions of Article 427 Paragraph 1 of the Companies Act and the Company's Articles of Incorporation if she is elected as an Outside Director so that she may fully perform her expected role. The maximum amount of liability for damages under the agreement shall be the amount prescribed by laws and regulations.
- 7. If Ms. Yukiko Edahiro is elected as an Outside Director, the Company plans to designate her as an independent officer pursuant to the provisions of the Tokyo Stock Exchange, Inc. and notify the Tokyo Stock Exchange to that effect.
- 8. Ms. Yukiko Edahiro has never been involved in the management of a company (including foreign companies) other than by serving as an Outside Audit & Supervisory Board Member. However, the Company proposes that she be elected as an Outside Director who is an Audit & Supervisory Committee Member as it has determined that she will be able to appropriately perform her duties based on the legal knowledge that she has developed over many years as an attorney.
- 9. The Company has entered into an Officers' Liability Insurance Agreement with an insurance company under which all Directors are insured. Under this agreement, Directors are compensated for any damage that may be caused by Directors who are insured being held liable for the execution of their duties or receiving claims related to the pursuit of such liability. If each candidate is elected as a Director, he / she will become an insured person under this insurance agreement, and the Company plans to renew the insurance agreement with the same contents during his / her term of office. The summary of the content of the agreement is as stated in the "Outline of the Officers' Liability Limitation Agreement" of the Business Report.







Born on June 13, 1957 700 shares held

## Biography, Positions and Responsibilities at the Company

April 1981	Joined The Sumitomo Bank, Ltd. (currently Sumitomo Mitsui Banking
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Corporation)

September 2007 Compliance Manager of Kenedix Advisors Inc.

March 2009 Manager of Finance & Accounting Department of Kenedix, Inc.

September 2010 General Manager of Operations of Kenedix, Inc.

July 2017 Joined the Company as Deputy Division Director of Administration Division
April 2018 General Manager in charge of Corporate Governance, etc. of the Company
April 2019 General Manager in charge of Accounting Division of the Company
July 2020 General Manager of Corporate Planning Division of the Company

June 2022 Director who is Full-time Audit and Supervisory Committee Member of the

Company (present)

Significant Concurrent Positions

None

Reasons for selection as a candidate for Director Mr. Shinichi Tominaga has knowledge in the financial industry and the real estate industry, as well as abundant experience in compliance and risk management. In addition, he has served as General Manager in charge of Corporate Governance and General Manager of Accounting Department, etc. in the Administration Division of the Company, and is familiar with the Company's business processes. Based on the above abundant knowledge and experience, the Company expects that he will be able to strengthen the governance of the Company and appropriately execute his duties. Therefore, the Company proposes his continued election as Director.



No.

Kazutaka Okubo



Born on March 22, 1973 3,500 shares held

## Biography, Positions and Responsibilities at the Company

November 1995	Joined Century Audit Corporation (currently Ernst & Young ShinNihon LLC)
April 1999	Registered as a certified public accountant
February 2005	Managing Director, ShinNihon Integrity Assurance Co., Ltd., (currently Ernst
	& Young ShinNihon Sustainability Co., Ltd.)
June 2006	Partner, Shin Nihon & Co. (currently Ernst & Young ShinNihon LLC)
July 2012	Senior Partner, ShinNihon LLC (currently Ernst & Young ShinNihon LLC)
February 2016	Executive Managing Director, General Manager of ERM Division, ShinNihon
	LLC
June 2019	President and Representative Director, Okubo Associates Co., Ltd. (present)
June 2019	Director of the Company (present)
December 2019	Outside Director, LIFULL Co., Ltd. (present)
February 2020	Outside Director, SARA CORPORATION (present)
June 2020	Outside Director, The Shoko Chukin Bank, Ltd. (present)
June 2020	Outside Director (Audit and Supervisory Committee Member), Musashi
	Seimitsu Industry Co., Ltd. (present)
November 2020	President and Representative Director, SS Dnaform Co., Ltd. (present)
September 2021	Outside Director (Audit and Supervisory Committee Member) of Brainpad Co.,
	Ltd. (present)

**Significant Concurrent Positions** 

June 2022

President and Representative Director, Okubo Associates Co.

SAMMY HOLDINGS INC. (present)

Outside Director (Audit and Supervisory Committee Member), SEGA SAMMY HOLDINGS INC

Outside Director (Aduit and Supervisory Committee Member), SEGA

Outside Director, LIFULL Co.

Outside Director, SARA CORPORATION

Outside Director, The Shoko Chukin Bank

Outside Director (Audit and Supervisory Committee Member), Musashi Seimitsu Industry

President and Representative Director, SS Dnaform Co.

Outside Director (Audit and Supervisory Committee Member), Brainpad Co

Reasons for selecting him as a candidate for Outside Director and an outline of his expected role Mr. Kazutaka Okubo has extensive knowledge and experience in a wide range of fields, including corporate compliance and corporate social responsibility, in addition to being familiar with corporate governance and finance from his auditing experience at a large-sized audit firm. The Company proposes that he be elected as an Outside Director who is an Audit and Supervisory Committee Member with the expectation that he will strengthen corporate governance and audit and supervise management toward the sustainable improvement of the Company's corporate value based on his abundant knowledge and experience.



Yukiko Edahiro

Newly appointed
Outside
Independent

Born on June 14, 1980 0 shares held

Biography, Positions and Responsibilities at the Company

December 2009 Registered as an attorney at law (Tokyo Bar Association)

December 2009 Joined Makinouchi & Kamiishi Law Office (currently Makinouchi Law Office)

July 2016 Joined Ginza Broad Law Office

January 2020 Established Toranomon Daiichi Law Office (present)

Significant Concurrent Positions

Partner, Toranomon Daiichi Law Office

Outside Member, Ethics Committee, Toho University School of Medicine

Judicial Commissioner, Tokyo Summary Court

Outside Audit & Supervisory Board Member of Yutori no Kukan Corporation

Reasons for selecting her as a candidate for Outside Director and an outline of her expected role Ms. Yukiko Edahiro has specialized knowledge and extensive experience in corporate legal affairs as an attorney, mainly in the fields of real estate and inheritance-related matters. The Company proposes that she be elected as an Outside Director who is an Audit and Supervisory Committee Member as it believes that she will be able to utilize her expertise in strengthening the governance of the Group and auditing and supervising the execution of business. In addition, we expect objective and expert advice in promoting the activities of diverse human resources, including women and foreign nationals.

## (Reference)

Management system after proposals are approved (planned)

Main expertise and experience we expect from Directors who are not an Audit & Supervisory Committee Member are as follows.

		Expected expertise and experience  * Listing up 4 main items							
Name	Sex	Corporate management	Real estate	Accounting/ Finance	Legal/Complian ce/Risk Management	HR/Labor/ HR Development	CSR/ ESG/ Sustainability	M&A	Overseas
Tomoaki Horiguchi	Male	•	•			•		•	
Seiichi Saito	Male	•	•	•					•
Izumi Nakamura	Male	•	•	•				•	
Yasushi Yamada	Male	•	•					•	•
Mitsuhiro Ninomiya	Male				•	•	•		
Kenji Honda	Male		•			•			
Keiichi Asai	Male	•						•	•
Koichi Ishimizu	Male	•	•						

Main expertise and experience we expect from Directors who are an Audit & Supervisory Committee Member are as follows.

		Expected expertise and experie  * Up to 4 main items are liste								
Name	Sex Corporate management	Corporate management	Real estate	Accounting/ Finance	Legal/Complian ce/Risk Management	HR/Labor/ HR Development	CSR/ ESG/ Sustainability	M&A	Overseas	
Shinichi Tominaga	Male		•	•	•					
Kazutaka Okubo	Male			•	•		•			
Yukiko Edahiro	Female				•	•				

The above does not represent all the knowledge and experience possessed by each director.

Proposal No. 4

# Election of One (1) Director who is a Substitute Audit & Supervisory Committee Member

In preparation for the case where the number of Directors who are Audit and Supervisory Committee Members falls below the number prescribed by laws and regulations, the Company proposes the election of one (1) Director who is a Substitute Audit & Supervisory Committee Member in advance.

The candidate for the Director who is a Substitute Audit & Supervisory Committee Member is as follows, and the consent of the Audit & Supervisory Committee has been obtained for this proposal.

Fumio Tsuchiya Born on July 26, 1952

0 shares held

#### Biography, Positions and Responsibilities at the Company

April 1985 Registered as an attorney at law (The Second Tokyo Bar Association)

April 1989 Established Tsuchiya Law Office as the Representative (present)

Significant Concurrent Positions

Representative of Tsuchiya Law Office

Reasons for selecting him as a candidate for Outside Director and an outline of his expected role

Mr. Fumio Tsuchiya is a qualified attorney at law and has abundant experience and deep insight as an expert in corporate legal affairs. The Company proposes that he be elected as a Substitute Outside Director as it has determined that he will contribute to enhancing the transparency and fairness of management by auditing and supervising the Company's management from an objective standpoint, utilizing the insight he has cultivated through his experience.

- (Notes) 1. Although the Company has entered into a corporate lawyer agreement with Mr. Fumio Tsuchiya, he satisfies the Company's Independence Standards for Outside Officers. In addition, if he is appointed as an Outside Director, the Company plans to terminate the legal counsel agreement with him.
  - 2. Mr. Fumio Tsuchiya is the candidate for the Director who is a Substitute Audit & Supervisory Committee Member.
  - 3. If Mr. Tsuchiya is appointed as an Outside Director, the Company plans to enter into a limited liability agreement pursuant to the provisions of Article 427, Paragraph 1 of the Companies Act and the Company's Articles of Incorporation in order to enable Outside Directors to fully perform the roles expected of them. The maximum amount of liability for damages under the agreement will be the amount stipulated by laws and regulations.
  - 4. If he is appointed as an Outside Director, the Company plans to designate him as an Independent Officer pursuant to the provisions of the Tokyo Stock Exchange, Inc. and notify the exchange to that effect.
  - 5. The Company proposes that he be elected as an Outside Director who is a Substitute Audit and Supervisory Committee Member as it has determined that he will be able to appropriately perform his duties based on the legal knowledge that he has developed over many years as an attorney at law, although he has never been involved in the management of a company (including foreign companies).
  - 6. The Company has concluded an Officers' Liability Insurance Agreement with an insurance company, under which Directors are compensated for any damage that may be caused by the Directors, who are insured persons, assuming liability for the execution of their duties or receiving claims related to the pursuit of such liability. When Mr. Fumio Tsuchiya assumes the position of an Outside Director who is an Audit and Supervisory Committee Member, he will be included as an insured person under the insurance contract. The summary of the said agreement is as stated in the "Outline of the Officers' Liability Limitation Agreement" of the Business Report.

#### 1. Status of the Corporate Group

#### (1) Progress and Results of Operations

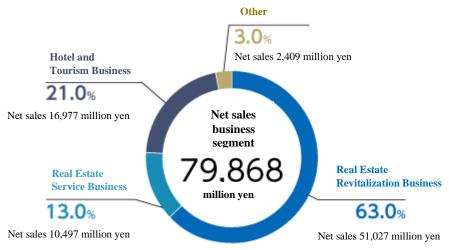
The Japanese economy continued to recover as the employment and income environments persisted to improve amid rising expectations for higher interest rates. In the global economy, while there are concerns about the outlook, such as persistently high policy interest rates in various countries, a slowdown in the Chinese economy, and high crude oil prices due to the impact of geopolitical risks, there is growing attention to the timing of policy interest rate cuts before the U.S. presidential election and a soft landing of the U.S. economy.

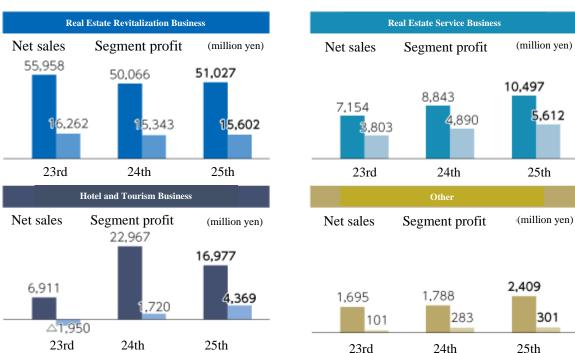
In the real estate market, average rents in the Tokyo Business District (5 wards of Central Tokyo: Chiyoda, Chuo, Minato, Shinjuku and Shibuya) bottomed out in November 2023 (unit price per tsubo: 19,726 yen) after 40 consecutive months of decline, and are currently on a slight upward trend at 19,820 yen (March 2024). After peaking at 6.48% in June 2023, the average vacancy rate has generally continued to improve, reaching 5.47% in March 2024 (according to a survey by a private survey organization). Until now, the market has been generally weak due to the promotion of remote work in the pandemic of COVID-19 and the increase in vacant floor space caused by the rush of completion of large-scale new office buildings. However, after the transition of COVID-19 to Category 5 (May 2023), demand has recovered as the significance of offices has been reconfirmed, and expectations for further declines in vacancy rate and increases in rents are increasing. In the real estate investment market, although the Bank of Japan's negative interest rate policy has been lifted, the accommodative financial environment is expected to be maintained, and low interest rates and the depreciation of the yen are expected to continue. Against this backdrop, overseas investors are expected to return to investing in office buildings. At the same time, strong investment demand for hotels continues due to a recovery in tourism demand.

In this environment, in the Real Estate Revitalization Business, our core business in the Group, the number of sales increased from the previous fiscal year. In addition, profit margin remained at a high level. As a result, both net sales and profit increased, continuing to drive the overall performance of the Company. Moreover, the Real Estate Service Business operations continued to perform well. In Hotel Development Business, net sales decreased in reaction to the sale of two hotels in the previous fiscal year, while profit increased due to the sale of one hotel in the fiscal year under review. In Hotel Operation Business, due to the "Nationwide Travel Subsidy Program" and the transition of COVID-19 to a Category 5 disease, as well as the impact of the depreciation of the yen, tourism demands further increased due to the recovery of both domestic and foreign tourists, and both net sales and profit saw significant year-on-year increases.

As a result, net sales amounted to 79,868 million yen (down3.5% YoY), operating profit amounted to 17,600 million yen (up18.1% YoY), ordinary profit amounted to 17,374 million yen (up18.0% YoY) and profit attributable to owners of parent amounted to 11,917 million yen (up2.6% YoY)

## Net sales by business segment for the current fiscal year (reference)





## (2) Capital Expenditures

The Group's capital expenditure in the fiscal year ended March 31, 2024 was 3,029 million yen, mainly for the acquisition of rental office buildings (614 million yen) and hotel facilities (1,716 million yen).

#### (3) Financing Activities

During the current fiscal year, the Company raised funds of 9,999 million yen through the issuance of convertible bonds with share acquisition rights.

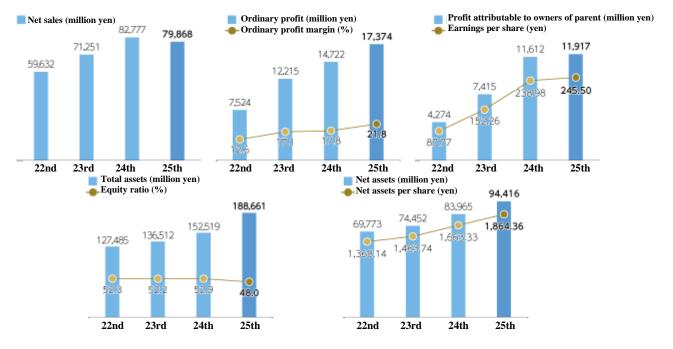
#### (4) Trends in Assets and Income

(i) Consolidated Assets and Income of the Corporate Group

		FY2022/3	FY2023/3	FY2024/3	FY2025/3 (current period)
Net Sales	(million yen)	59,632	71,251	82,777	79,868
Ordinary Profit	(million yen)	7,524	12,215	14,722	17,374
Ordinary Profit Ratio	(%)	12.6	17.1	17.8	21.8
Profit Attributable to Owners of Parent	(million yen)	4,274	7,415	11,612	11,917
Earnings per Share	(yen)	87.77	152.26	238.98	245.50
Total Assets	(million yen)	127,485	136,512	152,519	188,661
Equity Ratio	(%)	52.3	52.2	52.9	48.0
Net Assets	(million yen)	69,773	74,452	83,965	94,416
Net Assets per Share	(yen)	1,368.14	1,463.74	1,663.33	1,864.36

Note 1. The Company's shares held by the trust account of the Employee Stock Ownership Plan (J-ESOP) are included in weighted average number of shares for the period in common shares and treasury shares deducted in the calculation of the total number of outstanding shares at the end of the fiscal year under review. Moreover, the number of the Company's shares held by the trust account at the end of the fiscal year under review was 128,300 shares.

Note 2. "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. has been applied from the 23<sup>rd</sup> fiscal year. The figures for the assets and profit and loss of 23<sup>rd</sup> fiscal year and onwards are after the application of the above accounting standards.



(ii) Non-consolidated Assets and Income of the Company

		FY2022/3	FY2023/3	FY2024/3	FY2025/3 (current period)
Net Sales	(million yen)	42,002	59,563	52,097	52,929
Ordinary Profit	(million yen)	7,994	14,356	11,753	11,614
Profit	(million yen)	5,314	9,284	7,871	7,953
Earnings per Share	(yen)	109.12	190.65	161.98	163.85
Total Assets	(million yen)	114,729	124,800	137,212	168,972
Net Assets	(million yen)	68,204	74,432	79,859	85,382
Net Assets per Share	(yen)	1,400.21	1,527.80	1,645.34	1,757.95

Note 1. The Company's shares held by the trust account of the Employee Stock Ownership Plan (J-ESOP) are included in weighted average number of shares for the period in common shares and treasury shares deducted in the calculation of the total number of outstanding shares at the end of the fiscal year under review. Moreover, the number of the Company's shares held by the trust account at the end of the fiscal year under review was 128,300 shares.

#### (5) Material Subsidiaries

Name	Share capital	Investment ratio	Major businesses
SF Building Support Inc.	50 million yen	100.0%	Rent guarantee business
SF Building Maintenance Inc.	20 million yen	100.0%	Building maintenance business
Sun Frontier Space Management Inc.	50 million yen	100.0%	Conference room rental business, rental office business
SF Engineering Inc.	20 million yen	100.0%	Construction and interior finishing business
SF Communication Inc.	45 million yen	100.0%	Electrical and telecommunications work
Sun Frontier Hotel Management Inc.	100 million yen	100.0%	Hotel planning, development, and management
Sky Heart Hotel Inc.	10 million yen	100.0%	Hotel Planning and Operation Business
Sun Frontier Sado Inc.	100 million yen	100.0%	Hotel Planning and Operation, Regional Revitalization Business
Nihon Toshi Hotel Kaihatsu Co. ltd.	25 million yen	100.0%	Hotel Planning and Operation Business
SUN FRONTIER DANANG CO.,LTD.	160,466 million VND	100.0%	Real estate business in Vietnam
Sun Frontier NY Co., Ltd.	3 million U.S. dollar	100.0%	Real estate revitalization business in the United States

(Note) 1. The Company acquired the shares of Nippon Toshi Hotel Kaihatsu Co., Ltd. on January 23, 2024, making it a subsidiary.

#### (6) Issues to be Addressed

The Group celebrated its 25th anniversary in April this year. Moreover, it is the final year of the current Medium-term Management Plan (revised on May 12, 2021, hereinafter the "Current Plan"). In the Current Plan, based on the Management policy of "altruism" advocated since its foundation, we have been making efforts to realize the Management Philosophy of "Our mission is to look after every employee and pursue the happiness of both mind and matter. At the same time, to contribute to the prosperity of mankind and society with a spirit of coexistence." During this period, we encountered the unprecedented headwind of the pandemic of COVID-19. However, we overcame it and achieved our highest performance in the financial results for FY2024/3. In addition, we are now in sight of achieving the targets of the Current Plan. In order to achieve sustainable growth while realizing the Management Philosophy over the long term from this fiscal year, we have decided to quickly clarify our long-term strategies and measures. Accordingly, we have formulated the Long-Term Vision 2035 as the ideal image to achieve in 10 years, and the next Medium-term Management Plan as an action plan toward the realization of this vision.

#### < Overview of the Long-Term Vision 2035 >

Based on the Company policy "altruism", the Company set its Management Philosophy of "Our mission is to look after every employee and pursue the happiness of both mind and matter. At the same time, to co-create a rich and sustainable society by contributing to the evolution and the development of the human society." The Group aims to achieve the Long-Term Vision 2035 and its quantitative targets through realizing this Management Philosophy.

## • Long-Term Vision 2035

Utilize limited resources to fill the world with smiles and excitement! Becoming a corporate group that continues to challenge the creation of future value.

#### Quantitative target

Net Sales of 300 billion yen and Ordinary Profit of 60 billion yen in FY2035.

#### < Outline of the next Medium-term Management Plan>

Looking backward from the "Long-Term Vision 2035", our ideal image in 10 years, the overview of the next Medium-term Management Plan, which will cover the three years (from FY2026/3 to FY2028/3) following the achievement of the Current Plan, is as follows.

#### · Basic policy

Work to resolve social issues by promoting cooperation and diversification within the core business, providing manufacturing through clients' point of view and heart-warming services.

#### · Quantitative target

		FY2025/3 (Forecast)	FY2028/3 (Target)	Growth rate
Profit plan	Net sales	100 billion yen	135 billion yen	35.0%
Trom plan	Ordinary profit	20 billion yen	27 billion yen	35.0%
Management indicator	Ordinary profit margin	20%	20%	-
	ROE	10% or more	10% or more	-
	Equity ratio	Around 50%	Around 45%	-

## <Sustainability Initiatives>

The Group has put into practice a philosophy management based on the spirit of altruism since our founding. Also, the Company has been promoting business activities that contribute to the sustainability of society by defining the Company Philosophy as "we reduce the waste of non-renewable resource on earth and contribute to the prosperity of the people, plants and animals." The spirit of altruism is the idea that we value others as much as we value ourselves. Our desire to make many people smile and to contribute to the prosperity of people, plants and animals on the earth is the foundation of our business philosophy. We also place great importance on being close to clients while sharing the value that "the pleasure of others is one's own", with "rightness" and "consideration" based on right and wrong rather than gain and loss. This concept of the Group was redefined as our Sustainability Vision. We have identified three important issues (materiality), namely environmental protection, regional revitalization and human resource development, and are promoting sustainable management that integrates with the spirit of altruism. We will continue to increase our corporate value over the medium to long term by realizing this vision and implementing specific measures on important issues to contribute to the realization of a sustainable society through our operational activities.

## Sustainability Vision and Important Issues (Materiality)

### 1. Sustainability Vision

We will contribute to the realization of a sustainable society through business activities while respecting the heart of altruism, the Company policy.

#### 2. Important sustainability issues

We have identified three important issues that must be addressed to realize our Sustainability Vision. We will implement specific measures in the three areas of environmental protection, regional revitalization, and human resource development. Specific measures will be reviewed as appropriate in response to future environmental and social trends and changes in the business environment.

Important issues	Vision	Policy	Relevant SDGs
Environmental protection	Increase environmental sustainability by significantly reducing waste and greenhouse gas emissions, as a frontier of Real Estate Revitalization Business	<ul> <li>Extend the life and health of real estate</li> <li>Energy conservation and reduction of environmental impact by Real Estate</li> <li>Revitalization Business</li> <li>Expanded use of renewable energy</li> </ul>	13 cm. 12 constant co
Regional revitalization	Create sustainable growth of regional economies through offices, hotels, and tourism, as a frontier for sustainable regional revitalization	<ul> <li>Create buildings, offices, and spaces with "job satisfaction" and "creativity" that contribute to economic growth</li> <li>Prevent and mitigate disaster through regional cooperation</li> <li>Solve regional issues through community activation and creation</li> </ul>	8 section and an an an analysis of the section and analysis of the section an
Human resource development	Spread the concept of "altruism" that is indispensable for realizing a sustainable society, as a frontier of philosophy management	<ul> <li>Create workplaces with job satisfaction, creativity and growth opportunities</li> <li>Respect and utilize diversity</li> <li>Disseminate information on philosophy management to foster next-generation managers</li> </ul>	4 marry 5 money 17 mintensor with the case of the case

## (7) Principal Business Segment of the Corporate Group (As of March 31, 2024)

В	usiness segment	Major businesses
Real Estate Revitalization Business	Replanning Business	Purchase of existing commercial buildings and rebuilding them as buildings with a new concept, attract tenants and sell them with increased real estate value
	Rental Building Business	Leasing of own properties
Real Estate Service Business	Property Management Business	Property management business for management of buildings and tenants
	Building Maintenance Business	Building maintenance business such as building cleaning, facility management, security, waterproofing, and exterior wall repair
	Sales Brokerage Business	Brokerage of real estate for business
	Leasing Brokerage Business	Leasing of offices and stores
	Rent Guarantee Business	Provide a rent guarantee for the delinquency of rent of a tenant of real estate for building owners
	Conference Room Rental Business	Plan and operate vacant office buildings in central Tokyo as rental conference room, rental office, and coreworking space
Hotel and Tourism Business	Hotel Operation Business	Planning and management of accommodation facilities such as hotels
	Hotel Development Business	Development of new hotels, refurbishing existing hotels, and selling them as investment products
Other	Overseas Development Business	Real estate development business in Vietnam, etc.
	Construction Business	Carry out interior finishing work, telecommunications work, and renewal planning, repair, and reform for business buildings

## (8) Principal Business Office (As of March 31, 2024)

Name	Place
Headquarters	Chiyoda-ku, Tokyo
Ginza Branch	Chuo-ku, Tokyo
Nihonbashi Branch	Chuo-ku, Tokyo
Kodendma-cho Branch	Chuo-ku, Tokyo
Kanda Branch	Chiyoda-ku, Tokyo
Kojimachi Branch	Chiyoda-ku, Tokyo
Shinjuku Branch	Shinjuku-ku, Tokyo
Shibuya Branch	Shibuya-ku, Tokyo
Gotanda Branch	Shinagawa-ku, Tokyo
Hamamatsucho Branch	Minato-ku, Tokyo
Shinbashi Branch	Minato-ku, Tokyo
Ikebukuro Branch	Toshima-ku, Tokyo
Yokohama Branch	Yokohama-shi, Kanagawa
Property Management Business Department	Chiyoda-ku, Tokyo
SF Building Support Inc.	Chiyoda-ku, Tokyo
SF Building Maintenance Inc.	Sumida-ku, Tokyo
Sun Frontier Space Management Inc.	Minato-ku, Tokyo
SF Engineering Inc.	Sumida-ku, Tokyo
SF Communication Inc.	Chuo-ku, Tokyo
Navd Inc.	Shibuya-ku, Tokyo
Sun Frontier Hotel Management Inc.	Chiyoda-ku, Tokyo
Sky Heart Hotel Inc.	Chiyoda-ku, Tokyo
Nihon Toshi Hotel Kaihatsu Co. ltd.	Osaka-shi, Osaka
Sun Frontier Sado Co., Ltd.	Sado-shi, Niigata
Hotel Oosado Inc.	Sado-shi, Niigata
Okesa Kanko Taxi Co., Ltd.	Sado-shi, Niigata
Sun Frontier Okinawa Co., Ltd.	Naha-shi, Okinawa
Sun Frontier Fudousan Taiwan Co., Ltd.	Taiwan
SUN FRONTIER DANANG CO., LTD.	Socialist Republic of Vietnam
Sun Frontier NY Co., Ltd.	United States of America

#### (9) Employees (As of March 31, 2024)

(i) Employees of the Corporate Group

Number of Employees	Increase/Decrease Compared to end of previous FY
763	61 increase

Note. The above number of employees does not include 654 temporary employees (part-timers and temporary employees).

#### (ii) Employees of the Company

Number of Employees	Increase/Decrease Compared to end of previous FY	Average Age	Average number of years of Continuous Service
348	19 increase	36.4 years old	6.8 years

Note. The above number of employees does not include employees transferred from the Company to other companies.

#### (10) Principal Lenders (As of March 31, 2024)

Lender	Loan amount (million yen)
Sumitomo Mitsui Banking Corporation	15,375
Mizuho Bank, Ltd.	12,374
MUFG Bank, Ltd.	6,000
Resona Bank, Limited	5,772
SBI Shinsei Bank	4,949
Aozora Bank, Ltd.	3,299

#### 2. Status of Shares

(1) Shares (As of March 31, 2024)

(i) Number of Authorized Shares

91,200,000

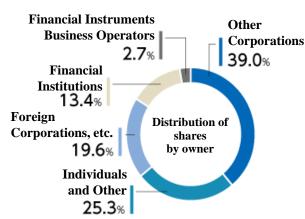
(ii) Number of Outstanding Shares

48,755,500

(includes 74,908 of treasury shares)

(iii) Number of Shareholders

14,403



#### (iv) Principal Shareholders (top 10)

Name	Number of shares held	Percentage of shares held (%)
Houon Co., Ltd	18,507,500	38.02
The Master Trust Bank of Japan Co., Ltd. (Trust Account)	3,524,500	7.24
Tomoaki Horiguchi	2,478,396	5.09
Custody Bank of Japan, Ltd. (Trust Account)	2,037,100	4.18
THE BANK OF NEW YORK MELLON 140044	892,400	1.83
DFA INTL SMALL CAP VALUE PORTFOLIO	477,700	0.98
Keiko Horiguchi	416,500	0.86
Sun Frontier Employee Stock Ownership Plan	416,000	0.86
JP Morgan Securities Co., Ltd.	374,851	0.77
SSBTC CLIENT OMNIBUS ACCOUNT	354,057	0.73

Note 1. The percentage of shares held is calculated after exclusion of treasury shares (74,908 shares).

(2) Shares Delivered to Directors as Consideration for Execution of Duties During the Fiscal Year

Director category	Number of shares	Number of recipients (persons)
Directors who are not Audit & Supervisory Committee Members (excluding Outside Directors)	18,911	6

(3) Other Significant Matters concerning the Shares Not applicable.

Note 2. The percentage of shares held is calculated including 128,300 shares of the Company held by Mizuho Trust & Banking Co., Ltd as the trust account of the Employee Stock Ownership Plan (J-ESOP.)

## 3. Matters Concerning Share Acquisition Rights

(1) Share acquisition rights granted as part of the compensation held by the Company's officers

					1
(1)	Name of share acquisition rights	Share-based compensation type stock option for FY2018/3 (Share acquisition rights)	Share-based compensation type stock option for FY2019/3 (Share acquisition rights)	Share-based compensation type stock option for FY2020/3 (Share acquisition rights)	Share-based compensation type stock option for FY2021/3 (Share acquisition rights)
(2)	Date of issuance	June 22, 2018 (the Board of Directors Resolution)	June 21, 2019 (the Board of Directors Resolution)	June 30, 2020 (the Board of Directors Resolution)	June 22, 2021 (the Board of Directors Resolution)
(3)	Number of share acquisition rights	524	740	1,112	2,155
(4)	Status of share acquisition rights ownership	4 Directors (excluding Audit & Supervisory Committee Members and Outside Directors) 524	4 Directors (excluding Audit & Supervisory Committee Members and Outside Directors) 740	4 Directors (excluding Audit & Supervisory Committee Members and Outside Directors) 1,112	6 Directors (excluding Audit & Supervisory Committee Members and Outside Directors) 2,155
(5)	Class and number of shares to be issued upon	5,240 shares in common shares (10 stocks per 1 share acquisition right)	7,400 shares in common shares (10 stocks per 1 share acquisition right)	11,120 shares in common shares (10 stocks per 1 share acquisition right)	21,550 shares in common shares (10 stocks per 1 share acquisition right)
(6)	Amount to be paid in share acquisition rights	1,019 yen per 1 share	789 yen per 1 share	438 yen per 1 share	657 yen per 1 share
(7)	Value of property to be contributed upon exercise of share acquisition rights	1 yen per 1 share to be delivered upon exercise of share acquisition rights			
(8)	Date of allotment of share acquisition rights and period for exercise	Date of allotment: July 31, 2018 Exercise period: From August 1, 2018 until July 31, 2048	Date of allotment: July 31, 2019 Exercise period: From August 1, 2019 until July 31, 2049	Date of allotment: July 31, 2020 Exercise period: From August 1, 2020 until July 31, 2050	Date of allotment: July 30, 2021 Exercise period: From July 31, 2021 until July 30, 2051
(9)	Conditions for exercise of rights	A holder of share acquisition rights may exercise their share acquisition rights in a lump sum only when they lose their position as a Director of the Company and only on the following day from losing their position until 10 days after.			
(10)	Restrictions on transfer of share acquisition rights	Any acquisition of share acquisition rights by transfer shall require approval by resolution of the Company's Board of Directors.			

Note 1. At the 19th Annual General Meeting of Shareholders held on June 22, 2018, a resolution was passed to allocate share acquisition rights to Directors (excluding Audit & Supervisory Committee Members and Outside Directors) as share-based compensation type stock options to be exercised upon retirement, within the range of 36 million yen per year.

Note 2. Conditions for the exercise of other rights other than those described in (9) shall be in accordance with the "Share Acquisition Rights Application Form (Application Guidelines)" submitted to the Company.

(2) Share acquisition rights delivered to employees as consideration for execution of duties during the fiscal year under review

Not applicable.

(3) Other significant matters concerning share acquisition rights

The Company has issued unsecured convertible bonds with share acquisition rights through third party allotment based on a resolution of the Board of Directors.

## Outline of the First Series Unsecured Convertible Bonds with Share Acquisition Rights

Date of issuance	September 20, 2023
Date of payment	October 6, 2023
Total number of share acquisition rights	49
Issued price of bonds and share acquisition rights	The issued price of each bond is 204,488,160 yen (100.2 yen per 100 yen face value. The face value of each bond is 204,080,000 yen.) Provided, however, that no monetary payment is required in exchange for the Share Options.
Number of dilutive shares by such issuance	6,434,900 shares The conversion price of the bonds with share acquisition rights will not be amended, and therefore there is no upper limit conversion price or lower limit conversion price.
Amount of funds to be procured	10,019,919,840 yen (estimated net proceeds: 9,999,318,200 yen)
Exercise price or conversion price	1,554 yen per share
Method of offering or allotment	By way of third party allotment.
Assignee	AAGS S5, L.P
Other	The Company entered into an underwriting agreement for the Bonds with Share Acquisition Rights with AAGS S5, L. P., the assignee, on September 20, 2023.

## 4. Company Officers

(1) Directors (As of March 31, 2024)

Position	Name	Areas of Responsibility and Important Concurrent Positions	
Chairman and Representative Director	Tomoaki Horiguchi	Representative Director of Sun Frontier Hotel Management Inc. Representative Director of Sun Frontier Sado Inc.	
President and Representative Director President and Executive Officer	Seiichi Saito	CEO of Sun Frontier NY Co., Ltd. Representative Director of SF Engineering Inc.	
Vice President and Director Vice President and Executive Officer	Izumi Nakamura	Division Director of Entrusted Asset Management Division Representative Director of SF Building Support Inc. Representative Director of SF Building Maintenance Inc.	
Senior Managing Director Senior Managing Executive Officer	Yasushi Yamada	Division Director of Business Development Division Chairman of the Board of SUN FRONTIER DANANG CO.LTD.	
Director Executive Officer	Mitsuhiro Ninomiya	Division Director of Administration Division and General Affairs Manager	
Director Executive Officer		Division Director of Asset Management Division Representative Director of SF Communication Inc.	
Director	Kazutaka Okubo	President and Representative Director of Okubo Associates Co., Ltd. Outside Director (Audit & Supervisory Committee Member) of SEGA SAMMY HOLDINGS INC. Outside Director (Audit & Supervisory Committee Member) of BrainPad Inc. Outside Director of LIFULL Co., Ltd. Outside Director of SALA Corporation Outside Director of The Shoko Chukin Bank, Ltd. Outside Director (Audit & Supervisory Committee Member) of Musashi Seimitsu Industry Co., Ltd. President and Representative Director of SS Dnaform Co., Ltd.	
Director	Keiichi Asai	Outside Director (Audit & Supervisory Committee Member) of Cosmo Energy Holdings Co., Ltd.	
Director (Full-time Audit & Supervisory Committee Member)	Shinichi Tominaga		
Director (Audit & Supervisory Committee Member)	Hidetaka Tanaka	Auditor of NPO JAPAN PLATFORM Executive Director of Japan Credit Rating Association	
Director (Audit & Supervisory Committee Member)	Tsuneko Murata	Outside Director of Milbon Co., Ltd. Outside Director of Kakuyasu Group Co., Ltd. Outside Director (Audit & Supervisory Committee Member), Tokyo Seimitsu Co., Ltd.	

Note 1. Directors Kazutaka Okubo, Keiichi Asai, Hidetaka Tanaka and Tsuneko Murata are Outside Directors as stipulated in Article 2, Item 15 of the Companies Act. The Company has designated the four (4) individuals as independent officers under the provisions of the Tokyo Stock Exchange and has notified the Tokyo Stock Exchange of the designation.

Note 2. The Company appoints full-time Audit and Supervisory Committee Members since full-time persons who have thorough knowledge of the Company conduct effective audits through attendance at important meetings and close cooperation with the Internal Audit Department.

Note 3. Director Kazutaka Okubo has qualifications as a certified public accountant and has expertise and abundant experience in finance and accounting.

#### (2) Outline of the Liability Limitation Agreement

The Company has concluded a liability limitation agreement pursuant to the provisions of Article 427, Paragraph 1 of the Companies Act and Article 30, Paragraph 2 of our Company's Articles of Incorporation with all Outside Directors.

The maximum amount of liability for damages under the agreement is the amount stipulated by laws and regulations.

#### (3) Outline of Officers' Liability Insurance Contract

The Company has entered into liability insurance contracts for officers, etc. as stipulated in Article 430 (3), Item 1 of the Companies Act with the Company's and its subsidiaries' Directors, Audit & Supervisory Board Member, executive officers and other employees as insured persons.

Claims for damages arising from an act performed by an insured person in relation with the business of the Company (including inaction) are covered by compensation for damages and court costs incurred by the insured.

The Company pays all insurance premiums for all insured persons, but damage caused by criminal acts or intentional illegal acts is excluded so as not to impair the appropriateness of the execution of duties.

#### (4) Remuneration for Directors for the Fiscal Year under review

- (i) Matters concerning the policy for determining the contents of individual compensation, etc. for Directors
  - (a) Determination method

At the meeting held in the Board of Directors on May 12, 2023, the Company resolved a policy for determining the details of individual compensation for Directors who are not Audit & Supervisory Committee Members. An outline of the policy is as described in (b) to (g) below.

- (b) Fixed remuneration (monetary remuneration) shall be an amount considered to be at an appropriate level in comparison with the performance of other companies in the real estate industry in Japan, etc., in consideration of the content of duties of Directors and the Company's situation, etc.
- (c) Performance-linked remuneration (monetary remuneration) shall be determined from the perspective of reflecting the results of the improvement in performance by taking into consideration the status of achievement against the target based on the consolidated performance (ordinary profit) of the relevant fiscal year.
- (d) Directors (excluding outside directors) shall be granted restricted shares remuneration through resolution by the Board of Directors to provide an incentive to Directors to continuously improve corporate value and to further share value with shareholders.
- (e) As a guideline for the ratio of individual remuneration, etc. for Directors, excluding Outside Directors, if the target for the performance-linked remuneration indicator is 100%, fixed remuneration will be 60%, performance-linked remuneration will be 30%, and restricted shares remuneration will be 10%. With regard to Outside Directors, only fixed remuneration will be provided.
- (f) The timing of payment of remuneration, etc. shall be as follows.

a. Fixed compensation It is provided every month.

Payment shall be made once a year after the end of the Annual General b. Performance-linked remuneration Meeting of Shareholders pertaining to the relevant fiscal year.

The amount shall be determined and granted by the resolution of the Board of c. Restricted shares remuneration Directors held once a year after the end of the Annual General Meeting of

Shareholders and the transfer restriction shall be lifted at the time of

resignation or retirement of each Director.

(g) Matters concerning delegation pertaining to determination of contents of remuneration, etc. for individual Directors The amount of fixed remuneration and performance-linked remuneration for each individual or the determination of the methods for calculating such amounts shall be determined by resolution at the Board of Directors and delegated to the President and Representative Director (revised on May 10, 2024; the Chairman and Representative Director before revision).

In order to improve the objectivity and transparency of the procedures for determining renumeration of Directors, the Company has established a Nomination and Compensation Committee consisting of the Chairman and Representative Director and President and Representative Director as well as 2 or more Outside Directors as a voluntary advisory body. The Nomination and Compensation Committee considers and deliberates on the amount of remuneration for Directors, the calculation method, the composition of remuneration, the ratio, and the setting of indicators, and the President and Representative Director (Revised on May 10, 2024: Decisions prior to revision are delegated to Tomoaki Horiguchi, Chairman and Representative Director) makes decisions with maximum respect for the deliberation contents.

- (h) Status of the above decision policy for the fiscal year under review
  - The target for performance (consolidated ordinary profit), which is an indicator of performance-linked remuneration for the fiscal year under review, was 16,000 million yen, while the actual performance was 17,374 million yen. The determination of the amount of fixed remuneration and performance-linked remuneration for each individual or the calculation method thereof has been delegated to the President and Representative Director, who can evaluate the projects which each Director oversees, with the involvement of the Nomination and Remuneration Committee. The Board of Directors, upon receiving reports from the Nomination and Remuneration Committee, has determined that the details of individual compensation for Directors who are not Audit and Supervisory Committee Members for the fiscal year under review, including the procedures and details of decisions made by Tomoaki Horiguchi, Chairman and Representative Director, are in line with the above decision policies.
- (ii) Matters concerning resolutions of the Annual General Meeting of Shareholders regarding remuneration, etc. for Directors and Audit & Supervisory Board Members
  - (a) At the 23rd Annual General Meeting of Shareholders held on June 21, 2022, it was resolved that the amount of monetary remuneration (fixed remuneration and performance-linked remuneration) for Directors who are not Audit & Supervisory Committee Members to be no more than 360 million yen per year (including no more than 36 million yen for Outside Directors, but excluding employee salaries for Directors who concurrently serve as employees). The number of Directors at the conclusion of the said Annual General Meeting of Shareholders was eight (including two Outside Directors). Separately from this monetary remuneration, at the 23rd Annual General Meeting of Shareholders held on June 21, 2022, it was resolved that the annual amount of restricted shares remuneration for Directors who are not Audit and Supervisory Committee Members (excluding Outside Directors) should not exceed 36 million yen. The number of Directors (excluding Outside Directors) at the conclusion of the said Annual General Meeting of Shareholders was six.
  - (b) At the 23rdh Annual General Meeting of Shareholders held on June 21, 2022, it was resolved that the amount of monetary remuneration (fixed remuneration only) for Directors who are Audit & Supervisory Committee Members should be no more than 36 million yen per year including those for Outside Directors. The number of Directors who are Audit & Supervisory Committee Members at the conclusion of the said Annual General Meeting of Shareholders was three (including two Outside Directors).

#### (iii) Total Amount of Remuneration of Directors

	Amount paid	Amount paid by type (million yen)			Number of
Director category	(million yen)	Basic compensation	linked	Restricted shares remuneration	qualified
Directors who are not Audit & Supervisory Committee Members	270.7	173.7	70.0	27.0	8
(of which, Outside Directors)	(13.5)	(13.5)	-	-	(2)
Directors who are Audit & Supervisory Committee Members	24.5	24.5	-	-	3
(of which, Outside Directors)	(12.5)	(12.5)	(- )	(- )	(2)

Notes:

- 1. Executive bonuses are paid to Directors as performance-linked remuneration.
- 2. Performance-linked remuneration indicates the provision for the current period in provision for bonuses for Directors (and other officers) for the fiscal year under review.
- 3. As non-monetary remuneration, restricted shares remuneration is provided to Directors, excluding Outside Directors and Audit & Supervisory Committee Members. "Restricted shares remuneration" above indicates the amount recorded as expenses in the fiscal year under review.
- 4. 65 million yen was paid to six Directors who are not Audit and Supervisory Committee Members, excluding Outside Directors, in the current fiscal year as bonuses for the 24th fiscal year. This compensation for Directors is included in the 65 million yen of provision for bonuses for Directors (and other officers) for the 24th fiscal year and is not included in the performance-linked remuneration.

#### (5) Matters regarding Outside Officers

- (i) Relationship between the Company and corporations which are significant concurrent positions
  - Director Kazutaka Okubo concurrently serves as the President and Representative Director of Okubo Associates Co.,
     Ltd., President and Representative Director of SS Dnaform Co., Ltd., Outside Audit & Supervisory Board Member of SEGA SAMMY HOLDINGS Inc., Outside Director of LIFULL Co., Ltd., Outside Director of SALA Corporation,
     Outside Director of The Shoko Chukin Bank, Ltd., Outside Director of Musashi Seimitsu Industry Co., Ltd., and Outside Audit & Supervisory Board Member of BrainPad Inc. There is no important relationship to be disclosed between the Company and the said corporations.
  - Director Keiichi Asai also serves as an Outside Director of Cosmo Energy Holdings Co., Ltd. However, there is no
    material relationship that should be disclosed between the Company and the said other corporation. Audit & Supervisory
    Board Member Hidetaka Tanaka concurrently serves as Auditor of Authorized NPO Japan Platform, and Executive
    director of Japan Credit Rating Agency, Ltd., but there is no important relationship to be disclosed between the
    Company and the said corporation.

- (ii) Major Activities during the Fiscal Year ended March 31,2024
  - (a) Attendance at the Board of Directors and the Audit & Supervisory Board meetings

	Board of Directors (held 18 times)		Audit & Supervisory Committee (held 13 times)	
	Attendance (times)	Attendance Rate (%)	Attendance (times)	Attendance Rate (%))
Director Kazutaka Okubo	18 / 18	100.0	-	-
Director Keiichi Asai	18 / 18	100.0	-	-
Director (Audit & Supervisory Committee Member) Hidetaka Tanaka	18 / 18	100.0	13 / 13	100.0
Director (Audit & Supervisory Committee Member) Tsuneko Murata	18 / 18	100.0	13 / 13	100.0

Note. In addition to the above-mentioned Board of Directors, there were 3 written resolutions deemed to have been adopted by the Board of Directors Resolution pursuant to Article 370 of the Companies Act and Article 27, Paragraph 2 of the Articles of Incorporation of the Company.

- (b) Activities of Outside Directors and outline of duties performed in relation to expected roles
  - Director Kazutaka Okubo attended all Board of Directors meetings and, as a Certified Public Accountant, provided
    advice to ensure the appropriateness and reasonableness of decision-making based on his extensive knowledge in the
    areas of governance, compliance and CSR, as well as a wide range of recommendations for improving future corporate
    value.
  - Director Keiichi Asai has attended all Board of Directors meetings and provided valuable advice through his experience
    in international business. In particular, he provided effective advice based on his insight into overall corporate
    management and a wealth of knowledge about the energy industry. He is responsible for improving the corporate value
    of the Company, deliberating important management matters in the Board of Directors, and supervising management.
  - Director (Audit & Supervisory Committee Member) Hidetaka Tanaka attended all Board of Directors meetings and appropriately expressed opinions based on his expertise in international finance, wealth of business experience as a corporate manager, and extensive knowledge in the field of sustainability. He is responsible for enhancing the corporate value of the Company, as well as deliberating important management matters in the Board of Directors and supervising the management.
  - Director (Audit & Supervisory Committee Member) Tsuneko Murata attended all Board of Directors meetings and appropriately expressed opinions based on her experience and wealth of knowledge of governance, legal affairs, compliance and CSR in corporate management. She is responsible for enhancing corporate governance and the corporate value of the Company, as well as deliberating important management matters in the Board of Directors and supervising the management.

#### 5. Accounting Auditor

(1) Name of the Accounting Auditor: BDO Sanyu

#### (2) Remuneration to be Paid to the Accounting Auditor

	Amount paid (million yen)
Amount of remuneration, etc. as an accounting auditor for the fiscal year under review	41
Total amount of cash and other proprietary benefits that the Company and its subsidiaries should pay to the accounting auditor	41

- Note 1. In the audit agreement between the Company and the accounting auditor, the amount of audit fees for audits based on the Companies Act and audits based on the Financial Instruments and Exchange Act is not clearly distinguished and cannot be substantially distinguished. Therefore, the amount of remuneration, etc. for the fiscal year under review is the sum of these amounts.
- Note 2. Reasons for the Audit & Supervisory Board's agreement on remuneration, etc. for the accounting auditor

  Based on the "Practical Guidelines for Cooperation with Accounting Auditors" published by the Japan Audit & Supervisory Board

  Members Association, the Audit & Supervisory Board has confirmed the results of the audit time and the amount of remuneration for each
  audit item and hierarchy in the audit plan for the past fiscal year, as well as the status of the accounting auditor's performance of duties,
  and examined the appropriateness of the audit plan and the amount of remuneration for the fiscal year under review. As a result, the Audit
  & Supervisory Board has given its consent to the remuneration, etc. of the accounting auditor under Article 399, Paragraph 1 of the
  Companies Act.

#### (3) Policy on Decision of Dismissal and Refusal of Reappointment of the Accounting Auditor

When it is considered that the accounting auditor falls under any of the items stipulated in Article 340, Paragraph 1 of the Companies Act and if deemed necessary, the Company will dismiss the accounting auditor subject to the unanimous consent of Audit & Supervisory Board Members. In this case, the Audit & Supervisory Board Member selected by the Audit & Supervisory Board will report the dismissal of the accounting auditor and the reason thereof at the first General Meeting of Shareholders Meeting convened after the dismissal. In addition, the Audit & Supervisory Board will determine the content of a shareholder resolution to be proposed at the General Meeting of Shareholders to dismiss or refuse the reappointment of the accounting auditor when the Audit & Supervisory Board judges that there are problems with the qualifications, independency, and reliability of the accounting auditor.

# 6. System for Ensuring Proper Business Operations and Overview of Operation Status

- (1) Systems to ensure that the execution of duties by directors complies with laws and regulations and the Articles of Incorporation. The outline of the system to ensure the appropriateness of the business of other companies is as follows.
  - (i) Systems to ensure that the execution of duties by directors and employees complies with laws and regulations and the Articles of Incorporation.

All directors and employees shall strive to establish a management system that is trusted by society on an ongoing basis in the future by strengthening internal management systems and raising awareness of compliance, based on the recognition that it is our social responsibility as a company to always embody the spirit of legal compliance and execute business based on a fair and high level of ethics.

In concrete terms, the Internal Audit Office, which is under direct control of the President and Representative Director, will be established to conduct regular internal audits of all divisions and group companies without exception. In internal audits, the Company shall ascertain the status of business operations and systems and shall fairly investigate and verify whether all business operations are conducted appropriately in compliance with laws and regulations, the Articles of Incorporation, and internal rules, and whether corporate systems, organizations, and rules are proper and appropriate. The results of audits shall be reported to the President and Representative Director. In addition, the Company will establish a "Corporate Ethics Help Line" and establish an internal reporting system with various contact methods that thoroughly protects reporters to prevent and promptly detect violations of laws and regulations and misconduct to improve the mobility of the self-cleaning process, control reputational risks, and ensure public trust. Furthermore, in order to raise awareness of compliance, the Legal Department will be established, and various training and education will be conducted.

The Company and group companies shall have no relationship with anti-social forces and shall respond resolutely to unreasonable demands.

- (ii) System for storage and management of information related to the execution of duties by directors.

  Information related to the execution of duties by directors, such as records related to decision-making at important meetings including the Board of Directors meetings and documents approved by each director in accordance with the "Regulations on Administrative Authority," shall be appropriately recorded, and shall be retained for a specified period of time in accordance with laws and regulations and the "Regulations on the Handling of Documents," and shall be kept available for inspection by Directors as necessary. The General Manager of the Administration Department shall be responsible for supervising the storage and management of information.
- (iii) Regulations concerning the management of risk of loss and other systems.

  In order to respond to all risks that threaten the improvement of corporate value and the sustainable development of the Company, the Company will strive to establish an organizational crisis management system by creating a risk management manual and establishing a task force headed by the President and Representative Director (including a team of external experts such as corporate lawyers) in the event of an unforeseen event.
- (iv) Systems to ensure efficient execution of duties by directors.

As an indicator for establishing and implementing the corporate vision of the entire corporation, the Company has formulated a medium-term management policy and a single-year management plan. In order to realize the management policy and the management plan, the Board of Directors has clarified the executive authority and responsibilities of directors and has increased the efficiency of the execution of duties. In addition, with regard to matters for which decisions on business execution have been delegated to the President and Representative Director and directors in charge of business execution of other matters, necessary decisions shall be made based on the "Organization Regulations" or the "Regulations for Management of Affiliated Companies" including group companies. These regulations shall also be timely and appropriately reviewed based on revisions and abolition of laws and regulations and for the purpose of improving the efficiency of the execution of duties.

(v) Systems to ensure the appropriateness of operations within the corporate group consisting of the Company and group companies.

In order to ensure the appropriate execution of operations by group companies, the Corporate Planning Department shall be responsible for the management of the group companies in accordance with the "Regulations for the Management of Affiliated Companies." While respecting the autonomy of the group companies, the Corporate Planning Department shall receive periodic reports on the status of the business of the group companies. In addition, the Corporate Planning Department shall require prior consultation or prior approval with the Company for important management matters of the group companies. Group companies' management plans are also formulated under the control of the Company, and the Company provides timely and appropriate advice and guidance during the business period to improve the efficiency of group companies' operations. In addition, the Company and its group companies have established a Risk Management Committee chaired by the President and Representative Director and assign risk management officers to each division. In the event that any risk is discovered in management or business, it shall be reported to the Risk Management Committee, and the risk information shall be analyzed, and countermeasures shall be considered to prevent damage or to minimize damage to the Company and the group companies if such damage occurs. We will establish a system for reporting violations of laws and regulations or illegal acts that have occurred or may occur at group companies to the internal reporting desk or outside Audit & Supervisory Committee Members specified in the "Regulations on the Corporate Ethics Help Line". We will strive for early detection and resolution of these violations.

The Internal Audit Office shall conduct internal audits of all group companies to ensure the effectiveness and appropriateness of systems, organizations, and regulations covering the overall operations of group companies. The results of these audits shall be reported to the organization designated by the Company's President and Representative Director.

President and Representative Director shall prepare and report its financial statements in accordance with fair and appropriate accounting standards in order to enhance the reliability of financial reporting and increase corporate value of the Company and its group companies.

- (vi) Matters relating to employees who are required to assist Audit & Supervisory Committee in performing their duties. In the event that Audit & Supervisory Committee requests that an employee be assigned to assist them in performing their duties, such employee shall be assigned as an Audit & Supervisory Committee's assistant. The assistant shall be appointed from persons who have sufficient knowledge of accounting and law and shall perform their duties in accordance with the instructions of the Audit & Supervisory Committee Members. In addition, the assistant shall also serve as the secretariat of the Audit & Supervisory Committee.
- (vii) Matters related to the independence of employees from directors in the preceding paragraph.
  In order to ensure the independence of the assistant as set forth in the preceding paragraph, personnel changes and evaluations of such employees shall be reported to Audit & Supervisory Committee in advance and their consent shall be obtained.
- (viii) Matters related to ensuring the effectiveness of instructions given by Audit & Supervisory Committee to employees in Paragraph (vi).

The assistant in Paragraph 6 will have the opportunity to accompany the Audit & Supervisory Committee Members to Board of Directors meetings and other important meetings. They will also accompany the Audit & Supervisory Committee Members and regularly exchange opinions with the President and Representative Director and accounting auditors. Directors and other employees will cooperate with the Audit & Supervisory Committee Members to improve the auditing environment so that the duties of the assistant are carried out smoothly.

(ix) System for reporting to Audit & Supervisory Committee and other Members by Directors and employees of the Company and group companies.

All directors and department heads shall report on the status of the execution of their duties from time to time at meetings of the Board of Directors and other meetings attended by Audit & Supervisory Committee Members. Audit & Supervisory Committee Members shall be permitted to attend any Company meetings they request to attend. All directors and employees of the Company and its group companies shall report to the Audit & Supervisory Committee as soon as they discover any matter that may or may not have a material impact on the Company's credibility, business performance or any material violation of the Corporate Vision and/or Corporate Code of Conduct.

Directors and employees of the Company and group companies may report to the internal reporting office of the Company as set forth in the "Regulations on the Corporate Ethics Help Line" at any time. In addition, they may voluntarily report to outside Audit & Supervisory Committee Members. The Compliance Department of the Company provides education and training opportunities for directors and employees to raise awareness of the hotline and encourage active reporting.

The Company shall explicitly stipulate in the "Regulations on the Corporate Ethics Help Line" that directors and employees of the Company and group companies shall not be subjected to unfavorable treatment in personnel evaluation and shall not be subject to adverse dispositions such as disciplinary actions by reporting to the internal reporting office and shall make it known that they shall not be subject to adverse dispositions due to reporting to Audit & Supervisory Committee Members.

(x) Matters related to the policy regarding the handling of expenses and obligations arising from the execution of duties by Audit & Supervisory Committee Members.

The Company shall promptly respond to requests from Audit & Supervisory Committee Members for advance payment of expenses incurred in the execution of their duties, reimbursement of expenses incurred, and repayment of obligations incurred, except in cases where such expenses can be proved not to have arisen in the execution of their duties.

(xi) Systems to ensure effective audits by Audit & Supervisory Committee

The President and Representative Director will hold regular meetings with Audit & Supervisory Committee Members in order to facilitate mutual communication. In addition, in accordance with the "Regulations for Internal Audit" and the "Internal Audit Implementation Guidelines," the Internal Audit Office shall maintain close contact and coordination and cooperate to ensure that audits by Audit & Supervisory Committee and audits by the accounting auditor are conducted efficiently and effectively.

- (2) Outline of the operating status of the system for ensuring the appropriateness of operations
  - (i) Directors' execution of duties

We have established internal rules to ensure that directors act in compliance with laws and regulations and the Articles of Incorporation. During the fiscal year under review, the Company held 18 Board of Directors meetings to discuss each proposal, supervise the status of business execution, and actively exchange opinions.

(ii) Execution of duties by Audit & Supervisory Committee Members

During the fiscal year under review, the Audit & Supervisory Committee Members held 13 Audit & Supervisory Committee meetings and implemented audits based on the audit plan stipulated by the Audit & Supervisory Committee. In addition, the Audit & Supervisory Committee Members attended Board of Directors meetings and other important meetings and regularly exchanged information with the President and Representative Director, the accounting auditor, and the Internal Audit Office to audit the execution of duties by the directors and to confirm the development and operational status of the internal control system.

(iii) Ensuring the appropriateness of operations at the Company's subsidiaries

The Company receives periodic reports on the status of the business from its subsidiaries in accordance with the "Regulations for Management of Affiliated Companies" and monitors their business activities.

(iv) Compliance and Risk Management

The Company has established the "Corporate Ethics Help Line" to ensure that employees who have reported compliance violations or acts are not treated unfavorably for the reason of the report. The Company ensures that employees who report compliance violations or questionable acts are not treated unfavorably for the reason of the report.

In addition, we are preparing for unexpected situations such as training for countermeasures against large-scale disasters and securing supplies for people with difficulty in returning home.

# 7. Policy on the Determination of Dividends of Surplus, etc.

The Group's basic policy is to contribute to the interests of shareholders in a comprehensive manner while (i) striving to provide long-term and stable profit returns to shareholders, (ii) securing investment funds to aggressively challenge businesses for future growth, and (iii) strengthening financial stability.

In the case of dividends of surplus, principally the Company pays dividends twice a year through interim dividends and yearend dividends, which is stipulated in the Company's Articles of Incorporation. The Company also provides in its Articles of Incorporation that dividends of surplus may be determined by the Board of Directors pursuant to the provisions of Article 459, Paragraph 1 of the Companies Act of Japan.

The year-end dividend for the fiscal year under review was 32 yen per share, 6 yen (including a commemorative dividend of 2 yen per share) higher than the dividend forecast announced on May 12, 2023. As the interim dividend for the fiscal year under review was 26 yen, cash dividends per share for the year increased by 10 yen from 48 yen in the previous fiscal year to 58 yen.

The Company plans to pay an interim dividend of 33 yen per share and a year-end dividend of 33 yen per share for the next fiscal year.

# **Consolidated Balance Sheet**

(As of March 31, 2024)

Item	Amount	Item	Amount
Assets		Liabilities	
Current assets	159,518	Current liabilities	24,767
Cash and time deposits	47,867	Accounts payable - trade	2,810
Notes and accounts receivable and contract assets	2,138	Short-term borrowings	62
Real estate for sale	11,632	Current portion of long-term borrowings	12,207
Real estate for sale in process	95,081	Income taxes payable	2,967
Costs of uncompleted construction contracts	50	Provision for bonuses	279
Supplies	104	Provision for bonuses for directors (and other officers)	80
Other	2,680	Provision for fulfillment of guarantees	44
Allowance for doubtful accounts	-38	Other	6,314
Non-current assets	29,143	Non-current liabilities	69,477
Property, plant and equipment	22,323	Bond	9,999
Buildings	10,038	Long-term borrowings	57,272
Land	11,029	Retirement benefit liability	1
Other	1,254	Provision for share-based remuneration	97
Intangible assets	1,193	Other	2,105
Goodwill	579	Total liabilities	94,244
Other	614	Net assets	
Investments and other assets	5,626	Shareholders' equity	89,889
Guarantee deposits	3,523	Share capital	11,965
Deferred tax assets	1,644	Capital surplus	6,433
Other	470	Retained earnings	71,725
Allowance for doubtful accounts	-13	Treasury shares	-233
		Accumulated other comprehensive income	629
		Valuation difference on available-	2
		for-sale securities Foreign currency translation adjustment	626
		Share acquisition rights	30
		Non-controlling interests	3,867
		Total net assets	94,416
Total assets	188,661	Total liabilities and net assets	188,661

# **Consolidated Statement of Income**

(From April 1, 2023 to March 31, 2024)

Item	Am	ount (Unit: million yen)
Net sales		79,868
Cost of sales		53,462
Gross profit		26,405
Selling, general and administrative expenses		8,804
Operating profit		17,600
Non-operating income		
Interest and dividend income	71	
Collection and withdrawal fee	97	
Subsidy income	40	
Foreign exchange gains	125	
Investment gain on equity method	12	
Other	52	399
Non-operating expenses		
Interest expenses	539	
Loss from liquidation of affiliated companies	68	
Other	17	625
Ordinary profit		17,374
Extraordinary income		
Government subsidy	41	41
Extraordinary loss		
Loss on reduction of fixed assets	48	
Loss on devaluation of investment securities	41	
Impairment loss	30	120
Profit before income taxes		17,295
Income taxes - current	4,808	
Income taxes - deferred	464	5,272
Profit		12,023
Profit attributable to non-controlling interests		106
Profit attributable to owners of parent		11,917

# Consolidated Statement of Changes in Equity (From April 1, 2023 to March 31, 2024)

	(Chit. million yen)					
	Shareholders' equity					
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of the period	11,965	6,445	62,289	-270	80,430	
Changes during period						
Dividends of surplus			-2,481		-2,481	
Profit attributable to owners of parent			11,917		11,917	
Acquisition of treasury shares				-0	-0	
Disposal of treasury shares		14		37	51	
Change in ownership interest of parent due to transactions with non-controlling interests		-27	0		-27	
Net changes in items other than shareholders' equity						
Total changes during period	-	-12	9,435	37	9,459	
Balance at end of the period	11,965	6,433	71,725	-233	89,889	

	Accumulated	d other compreher				
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	Share acquisition rights	Non- controlling interests	Total net assets
Balance at beginning of the period	2	269	271	60	3233	83,965
Changes during period						
Dividends of surplus						-2,481
Profit attributable to owners of parent						11,917
Acquisition of treasury shares						-0
Disposal of treasury shares						51
Change in ownership interest of parent due to transactions with non-controlling interests						-27
Net changes in items other than shareholders' equity	0	357	357	-	633	991
Total changes during period	0	357	357	-	633	10,450
Balance at end of the period	2	626	629	30	3,867	94,416

### **Notes to Consolidated Financial Statements**

(Notes on Going Concern Assumption)

Not applicable.

(Notes Regarding Significant Accounting Policies for the Preparation of Consolidated Financial Statements)

1. Scope of Consolidation

All subsidiaries are consolidated.

(1) Number of consolidated subsidiaries and names of principal subsidiaries

Number of consolidated subsidiaries 26 companies

Names of major consolidated subsidiaries SF Building Support Inc.

SF Building Maintenance Inc.

Sun Frontier Space Management Inc.

SF Engineering Inc.

Sun Frontier Hotel Management Inc.

Sky Heart Hotel, Inc. Sun Frontier Sado Inc.

Nihon Toshi Hotel Kaihatsu Co., Ltd.

Sun Frontier NY Co., Ltd.

Three companies acquired in the current consolidated fiscal year and two newly established companies are included in the scope of consolidation. One of these companies has been excluded from the scope of consolidation because it was dissolved as a result of the merger. In addition, one company was excluded from the scope of consolidation due to liquidation.

Moreover, Nihon Toshi Hotel Kaihatsu Co., Ltd., shares of which were acquired in the current consolidated fiscal year, is consolidated only in the non-consolidated balance sheet of the current consolidated fiscal year because the deemed date of acquisition is the end of the current consolidated fiscal year.

(2) Name of companies the Company did not make into its subsidiaries since the company held the majority voting rights on its own account.

Not applicable.

- (3) Assets, profit or loss of subsidiaries excluded from the scope of consolidation since control is deemed to be temporary Not applicable.
- (4) Special purpose company subject to disclosure

An outline of the special purpose company subject to disclosure, an outline of transactions using the special purpose company subject to disclosure, and the transaction amount with the special purpose company subject to disclosure are described in "Notes on special purpose company subject to disclosure."

- 2. Application of Equity Method
  - (1) Number of affiliated companies accounted for by the equity method and names of major companies

Number of equity-method affiliates 1 company

Names of equity-method affiliates Power Consulting Networks Co., Ltd.

(2) Name of the company which holds not less than 20% and not more than 50% of the voting rights on its own account and which has not been an affiliated company

Not applicable.

(3) Special note regarding application of the equity method

Not applicable.

- 3. Matters concerning Accounting Policies
  - (1) Valuation standards and methods for significant assets
    - (i) Valuation standards and methods for securities Other securities (available-for-sale securities)

Shares other than those with no market price Stated at market (Valuation difference is reported as a component of

net assets. The cost of sale is calculated using the moving-average

Shares with no market price Stated at cost using the moving-average method.

(ii) Inventories

process

1. Real estate for sale and Real estate for sale in Stated at cost determined by the specific identification method (The figures shown in the balance sheet have been calculated by

writing them down based on decline in profitability.)

Leased assets are amortized in accordance with property, plant and

equipment standards.

2. Costs of uncompleted construction contracts Stated at cost determined by the specific identification method

(The figures shown in the balance sheet have been calculated by

writing them down based on decline in profitability.)

3. Supplies The most recent purchase cost method

(The figures shown in the balance sheet have been calculated by

writing them down based on decline in profitability.)

(2) Depreciation or amortization method for significant depreciable assets

(i) Property, plant and equipment

The declining-balance method is applied.

However, buildings (excluding facilities attached to buildings) and facilities attached to buildings acquired on or after April 1, 2016

are depreciated using the straight-line method. The estimated useful lives are as follows:

**Buildings** 3 to 29 years Other 2 to 15 years

Small-amount depreciable assets with an acquisition cost of 100,000 yen or more but less than 200,000 yen are amortized over three years

on a straight-line basis.

(ii) Intangible assets The straight-line method is used.

Software for internal use is amortized on a straight-line basis over the

estimated internal useful life (5 years).

(3) Significant provisions

(i) Allowance for doubtful accounts

The allowance for doubtful accounts is provided based on the historical write-off rate for ordinary receivables, the estimated amount of irrecoverable debt based on recoverability of individual

cases for specified receivables such as doubtful accounts.

(ii) Provision for bonuses To prepare for the payment of bonuses to employees, the Company

records the portion of the estimated bonuses to be paid during the

current consolidated fiscal year.

(iii) Provision for bonuses for directors (and other

officers)

Provision for directors' bonuses is provided based on the estimated amount to be paid during the current consolidated fiscal year.

(iv) Provision for fulfillment of guarantees

In order to prepare for losses related to Rent Guarantee Business operations, costs for which the amount incurred can be estimated individually are recorded in the amount of such costs, and for others, the estimated losses are recorded by taking into account the past

guarantee fulfillment rate.

(v) Provision for share-based remuneration

In order to prepare for the provision of the Company's shares to employees based on the Share Benefit Regulations, the provision for the Company's shares is recorded based on the estimated amount of the share benefit obligation at the end of the current consolidated

fiscal year.

### (4) Other significant matters for preparation of consolidated financial statements

### (i) Fiscal year of consolidated subsidiaries

Consolidated domestic subsidiaries and one overseas consolidated subsidiary close their books on March 31, and Sun Frontier NY Co., Ltd., and nine other companies close their books on December 31.

In preparing the consolidated financial statements, the financial statements as of December 31 are used for the consolidated subsidiaries whose closing date is December 31, and necessary adjustments are made for significant transactions occurring between the consolidated closing date and December 31.

### (ii) Standards for recording significant revenues and expenses

The major performance obligations of the Company and its consolidated subsidiaries in their principal businesses with respect to revenue arising from contracts with clients and the normal time at which such performance obligations are met (normal time at which revenue is recognized) are as follows.

### (a) Real Estate Revitalization Business

Replanning Business

Replanning Business purchases existing office buildings and refurbishes buildings and facilities and attracts excellent tenants to sell buildings with added value to clients in Japan and overseas. The business is obligated to deliver these properties based on real estate sales agreements with clients.

The performance obligation is fulfilled at the time the property is delivered and revenue is recorded at the time of delivery of the property.

### (b) Real Estate Service Business

### (1) Property Management Business

Property Management Business enters into property management agreements with clients and is obligated to perform various operations related to real estate properties on behalf of clients, including maintenance and management of properties and collection of rent for tenants.

The performance obligation is fulfilled at the time service provision based on the property management agreement, and revenue is recorded over the contract period.

### (2) Building Maintenance Business

Building Maintenance Business mainly is obligated to inspect building facilities by entering into various agreements with clients or by entering into purchase orders and order contracts.

The performance obligation is fulfilled upon completion of the work under the agreement, and revenue is recorded at the time of issuance of the completion report for the work and construction.

# (3) Sales Brokerage Business

Sales Brokerage Business stands between the buyer and the seller at the time of purchase and sale of real estate and is responsible for executing the sales agreement. Based on the intermediary agreement with the client, the Company is responsible for a series of operations including negotiation and adjustment of transaction terms and conditions, delivery and explanation of important matters, preparation and delivery of the agreement, and involvement in procedure for performance of agreements.

The performance obligation is fulfilled at the time when the property related to the real estate sales contract established by the intermediary agreement is delivered, and revenue is recorded at the time of delivery.

### (4) Leasing Brokerage Business

Leasing Brokerage Business stands between the lessee and the lessor when leasing real estate and is responsible for concluding lease agreements. Based on intermediary agreements with clients, the business has obligations related to a series of operations including negotiations and adjustments of transaction terms and conditions, delivery and explanation of important matters, preparation and delivery of agreements, and involvement in procedures for performance of agreements.

The performance obligation is fulfilled at the time when the real estate lease agreement for the property brokered by the intermediary agreement is concluded, and revenue is recorded at the time of conclusion of the agreement.

# (c) Hotel and Tourism Business

### (1) Hotel Operation Business

Hotel Operation Business is primarily responsible for the operation of hotels owned or leased by the Company and is obligated to provide hotel services for clients to stay or provide meals at restaurants located within the hotel.

These performance obligations are fulfilled at the time service is provided to clients, and revenue is recorded when clients check in.

## (2) Hotel Development Business

Hotel Development Business is a business engaging in the purchase of land and the construction of hotel buildings, which are then sold to clients, and is obligated to deliver the property based on the real estate sales agreement with the clients.

The performance obligation is fulfilled at the time the property is delivered and revenue is recorded at the time of delivery.

# (d) Others

### (1) Overseas Development Business

Overseas Business is engaged in real estate development mainly for condominiums and houses in Southeast Asia and sells these properties to clients in Japan and overseas. The business is obligated to deliver these properties based on real estate sales agreements with clients.

The performance obligation is fulfilled at the time the property is delivered, and revenue is recorded at the time of delivery.

### (2) Construction Business

Construction Business is engaged in renovation planning, repair and renovation related to renewal planning, repair and renovation work for commercial buildings, telecommunications work, contracted interior construction for large, medium, and small facilities, etc.

When control over goods or services is transferred to clients over a certain period, revenue is recorded over a certain period as the performance obligation to transfer goods or services to clients is fulfilled.

Contracts with a very short period between the transaction start date and the time when the performance obligation is expected to be fulfilled, or contracts with a small order amount received per unit of construction are subject to alternative treatment. Revenue is not recognized over a certain period but is recognized when the performance obligation is fulfilled.

# (iii) Accounting treatment for retirement benefits

In calculating the retirement benefit liability and retirement benefit expenses, certain of the Company's consolidated subsidiaries apply the simplified method where the amount of retirement benefits payable at the end of the fiscal year for voluntary resignations is the retirement benefit obligation.

# (iv) Standards for translation of foreign currency-denominated assets and liabilities into Japanese currency

Monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the spot exchange rates on the consolidated balance sheet date, and translation differences are charged or credited to income. Assets, liabilities and income and expenses of foreign subsidiaries are translated into Japanese yen at the exchange rates prevailing at the respective balance sheet dates of the foreign subsidiaries and sales income and expenses are translated into Japanese yen at the average exchange rate during the year. Translation differences are included in foreign currency translation adjustment and non-controlling interests in net assets.

### (v) Non-deductible consumption tax accounting

Non-deductible consumption tax and local consumption tax on assets are charged to income in the year in which they are incurred.

### (vi) Amortization methods and periods for goodwill

Goodwill is amortized on a straight-line basis over mainly 10 years.

### (vii) Application of group tax sharing system

The Company and certain consolidated domestic subsidiaries apply the group tax sharing system.

### (Change of Accounting Policies)

Change in the method of translating sales profits and expenses of overseas subsidiaries

Sales income and expense accounts of foreign subsidiaries were previously translated into Japanese yen at the foreign exchange rates prevailing at the respective balance sheet dates of the foreign subsidiaries, but since the beginning of the current consolidated fiscal year have been translated at the average rates of exchange for the period. This change was made in order to mitigate the impact of temporary fluctuations in foreign exchange rates on the profits and losses of the Group's subsidiaries and more appropriately reflect the performance of overseas subsidiaries in the Consolidated Financial Statements, as the impact on the profits and losses of subsidiaries is expected to become more important due to the expansion of overseas operations amid the increasing range of exchange rate fluctuations resulting from the recent increasingly complex international situation.

As the effect of this change is insignificant, it has not been applied retroactively.

### (Change of Presentation Method)

#### Consolidated Statement of Income

"Loss on retirement of non-current assets," which was included in "Other" of "Extraordinary loss" in the previous fiscal year, is presented separately from extraordinary loss because it exceeded 10/100 of the total amount in the current consolidated fiscal year.

### (Notes on Accounting Estimates)

- 1. Assessment of the real estate for sale
  - (1) Amount recorded in the consolidated financial statements for the current fiscal year

Real estate for sale 11,632 million yen Real estate for sale in process 95,081 million yen

### (2) Other information

For real estate for sale, etc., if the net selling price falls below the acquisition cost, the net selling price is stated as the balance sheet amount. The net selling price is calculated by deducting the estimated future cost of construction work and the estimated selling expenses from the return value estimated based on the business plan.

The expected future revenue of the business plan, that forms the basis for the value of the return to profit, includes future tenant rent, expected average unit price, occupancy rate, etc. of hotel rooms, and is formulated based on important assumptions such as forecasts of future market conditions.

In the following fiscal years, the net selling price may change due to changes in assumptions used in formulating business plans in the event of events that were not anticipated at the time of formulating business plans. This may have a significant impact on the amount of real estate for sale, etc., recognized in the consolidated financial statements for the following fiscal year and thereafter.

### 2. Non-current assets impairment

(1) Amount recorded in the consolidated financial statements for the current fiscal year

Non-current assets related to Hotel Development Business and Hotel Operation Business: 12,

12,354 million yen

### (2) Other information

If a hotel shows signs of impairment, the determination of impairment loss recognition is based on the hotel's business plan and a comparison of the estimated undiscounted future cash flows over the remaining economic useful lives of the hotel's major assets with the carrying amounts of the hotel's asset groups.

The business plan of the hotel, which is the basis of future cash flows, has been formulated under the policy of conducting long-term management, based on important assumptions including the forecast of the average unit price and the occupancy rate of hotel rooms, etc., as well as the assumption of future market conditions.

In the following fiscal year and thereafter, the net selling price may change due to changes in assumptions used in formulating business plans in the events that were not anticipated at the time of formulating business plans. This may have a significant impact on the amount of real estate for sale, etc., recognized in the consolidated financial statements for the following fiscal year and thereafter.

## (Additional Information)

Transactions of delivering the company's own shares to employees etc. through trusts

The Company conducts transactions to deliver its own shares through trust for the purpose of employee welfare.

### (i) Overview of transaction

The Plan provides the Company's shares to employees of the Company who meet certain requirements based on the share benefit regulations established by the Company in advance.

The Company will grant points to employees who satisfy certain conditions at the end of the consolidated fiscal year, and when they acquire the right to receive benefits, the Company shares corresponding to the granted points will be delivered. The shares to be granted to employees are acquired in the future with the money set in trust in advance and managed separately as trust assets.

The total amount method is applied to the Employee Stock Ownership Plan (J-ESOP) in accordance with the "Practical

Solution on Transactions of Delivering the Company's Own Shares to Employees etc. through Trusts" (ASBJ PITF No. 30, March 26, 2015).

### (ii) Own shares remaining in the trust

The book value of the Company's shares remaining in the trust (excluding the amount of incidental expenses) is included in net assets. The book value and number of shares of the treasury shares were 157 million yen and 128,300 shares.

### (Notes to Consolidated Balance Sheet)

- (1) Assets pledged as collateral and obligations secured by collateral
  - (i) Assets pledged as collateral are as follows:

Real estate for sale	9,109 million yen
Real estate for sale in process	87,692 million yen
Buildings	7,777 million yen
Land	10,236 million yen
Total	114,815 million yen

### (ii) Secured obligations are as follows:

Long-term borrowings	66,349 million yen
----------------------	--------------------

(2) Accumulated depreciation of property, plant and equipment Note. The above amounts include accumulated impairment losses.

5,780 million yen

(3) Contingent liabilities

# Debt guarantee

Liability guarantee by rent guarantee

Customers pertaining to Rent Guarantee Business
(amount equivalent to the guarantee limit)

Provision for fulfillment of guarantees

Total

50,535million yen

-44 million yen

50,490 million yen

# (4) Reduction entry amount

The reduced entry amount deducted from the acquisition cost of property, plant and equipment due to government subsidies, etc. is as follows.

Buildings 241 million yen
Land 32 million yen

# (Notes to Consolidated Statement of Changes in Equity)

# (1) Total number of issued shares

Type of shares	Beginning of the current consolidated fiscal year	Increase	Decrease	End of the current consolidated fiscal year
Common shares	48,755,500 shares	- shares	- shares	48,755,500 shares

### (2) Matters concerning treasury shares

Type of shares	Beginning of the current consolidated fiscal year	Increase	Decrease	End of the current consolidated fiscal year
Common shares	237,169 shares	1,985 shares	35,946 shares	203,208 shares

Note. The number of treasury shares in common shares, includes the Company's share of 128,300 held by the trust account of the Employee Stock Ownership Plan (J-ESOP).

### (Summary of Reasons for Change)

The increase/increase in the number of treasury shares of common shares was mainly due to an increase of 1,934 shares due to the purchase of treasury shares as a result of the loss of rights of the target who was granted shares as remuneration of restricted stock and an increase of 51 shares due to the purchase of fractional shares, while there was a decrease of 35,946 shares due to the disposition of treasury shares for the purpose of granting as remuneration of restricted stock.

### (3) Matters concerning dividends of surplus

(i) Cash dividends paid

Resolution	Type of shares	Total dividends (million yen)	Dividends per share (yen)	Base date	Effective date
May 16, 2023 Board of Directors	Common shares	1,216	25.00	March 31, 2023	June 28, 2023
November 9, 2023 Board of Directors	I ommon charge	1,265	26.00	September 30, 2023	December 5, 2023

Note. The total amount of dividends decided at the Board of Directors Resolution on May 16, 2023 includes dividends of 3 million yen for the Company's shares held by the trust account of the Employee Stock Ownership Plan (J-ESOP).

The total amount of dividends decided at the Board of Directors Resolution on November 9, 2023 includes dividends of 3 million yen for the Company's shares held by the trust account of the Employee Stock Ownership Plan (J-ESOP).

(ii) Dividends whose record date falls in the current consolidated fiscal year and whose effective date falls in the following consolidated fiscal year

The following resolution is scheduled.

Resolution	Type of shares	Source of dividends	Total dividends (million yen)	Dividends per share (yen)	Base date	Effective date
May 21, 2024 Board of Directors	Common shares	Retained earnings	1,553	32.00	March 31, 2024	June 26, 2024

Note 1. The total amount of dividends decided at the Board of Directors Resolution on May 21, 2024, includes dividends of 4 million yen for the Company's shares held by the Employee Stock Ownership Plan (J-ESOP).

## (4) Share acquisition rights as of the end of the current consolidated fiscal year

· · · · · ·				<u> </u>		
		Nu	mber of shares t	o be issued (sha	res)	Balance at
Breakdown	Type of shares to be issued	Beginning of the current consolidated fiscal year	Increase	Decrease	End of the current consolidated fiscal year	the end of the current consolidated fiscal year (million yen)
2018 share acquisition rights as stock option	-	-	-	1	-	5
2019 share acquisition rights as stock option	1	1	-	ı	-	5
2020 share acquisition rights as stock option	-	-	-	-	-	4
2021 share acquisition rights as stock option	-	1	-	-	-	14
Total		-	-	-	-	30

# (Notes on Financial Instruments)

### (1) Items relating to financial instruments

### (i) Policy on financial instruments

The group limits its fund management to short-term deposits, etc. With regard to fund procurement, the Company's policy is to procure funds through indirect financing through bank loans and direct financing through issuance of bonds and shares, etc., taking into comprehensive consideration the characteristics of necessary fund demand, financial market environment, long and short-term redemption periods. Derivative transactions are used to avoid interest rate fluctuation risks in borrowings or to limit them to a certain range, and the Company's policy is not to engage in speculative transactions.

# (ii) Content as well as risks of financial instruments

Trade receivables are exposed to customers' credit risk.

Borrowings raised funds mainly for investment in business purposes and business strategies. Variable borrowings are exposed to interest rate fluctuation risk. Borrowings, which procures funds mainly from financial institutions, are exposed to liquidity risks that restrict fund procurement due to changes in the stance of transactions with the group.

Corporate bonds are procured mainly for capital investment and do not bear interest.

<sup>2.</sup> The amount of cash dividend per 2.1 shares includes 2.00 yen of commemorative dividend for the 25th anniversary of the Company's founding.

### (iii) Risk management system for the financial instruments

- A. Management of credit risks (risks pertaining to non-performance of contracts by counterparties)
  - Based on the Management Regulations for Trade Receivables and other rules, the Company regularly monitors the business conditions of major business partners with regard to trade receivables, strives to identify and mitigate early concerns about collection of trade receivables due to deterioration in financial conditions and other factors.
- B. Management of market risks (risks related to market price fluctuations)
  The Company will not conduct derivative transactions for speculative purposes not stipulated in the derivative transaction management regulations.
- C. Management of liquidity risk related to fund procurement (risk of inability to pay on the due date)
  The Company aims to diversify its funding sources by accurately assessing the Group's funding needs and financial position, and by strengthening relationships with financial institutions.
- (iv) Supplementary explanation of fair value of financial instruments

Since variable factors are incorporated in the calculation of the fair values of financial instruments, the value may fluctuate by adopting different assumptions, etc.

### (2) Fair value of financial instruments

On March 31, 2024, the book values of the consolidated balance sheet, fair values and differences between them are as follows.

	Consolidated balance sheet amount (million yen)	Market value (million yen)	Difference (million yen)
Corporate bonds	9,999	9,156	-843
Long-term borrowings (including current portion)	69,479	67,288	2,191
Total liabilities	79,479	76,444	3,035

Note 1. "Cash and time deposits" is omitted because the market value approximates the book value since cash and deposits are settled in a short period of time.

Note 2. Shares with no market price

Category	Consolidated balance sheet value (million yen)
Shares of subsidiaries and affiliates	43
Unlisted shares	155

Note 3. Scheduled repayment amount of short-term borrowings, corporate bonds, and long-term borrowings after the consolidated balance sheet date

Category	Within 1 year (million yen)	Over 1 year and within 2 years (million yen)	Over 2 years and within 3 years (million yen)	and within 4 years	Over 4 years and within 5 years (million yen)	Over 5 years (million yen)
Short-term borrowings	62	-	-	-	-	-
Corporate bonds	-	-	-	-	9,999	-
Long-term borrowings	12,207	12,762	18,100	5,149	9,465	11,794

# (3) Breakdown of market value of financial instruments by appropriate category, etc.

The market values of financial instruments are classified into the following three levels according to the inputs, observability and materiality related to the calculation of market values.

Level 1 Market Value: Market value calculated based on quoted prices of the same asset or liability in an active market (unadjusted)

Level 2 Market Value: Market value calculated using direct or indirect observable inputs other than Level 1 inputs

Level 3 Market Value: Market value calculated using significant unobservable inputs

When multiple inputs that have a significant impact on the calculation of market value are used, market value is classified to the lowest level to which each of these inputs belongs that has the lowest priority for calculating market value.

Financial assets and liabilities not recognized in consolidated balance sheet at market value

<b>C</b> .	Market value (million yen)					
Category	Level 1	Level 2	Level 3	Total		
Corporate bonds	-	9,156	-	9,156		
Long-term borrowings	-	67,288	-	67,288		

Note. Explanation of valuation techniques used for market value calculation and input related to market value calculation

Long-term borrowings

These market values are calculated by the discounted present value method based on the total amount of principal and interest and the interest rate taking into account the remaining period of the debt and credit risk and are classified as Level 2 market values.

#### Corporate bonds

The fair value of corporate bonds issued by the Company is calculated using the discounted present value method based on the total amount of principal and interest and the interest rate that takes into account the remaining term of the bonds and credit risk and is classified as Level 2 fair value

### (Notes on Lease and Real Estate)

The Company operates rental office buildings (including land) as well as hotel facilities (including land) in Tokyo and other areas. For the fiscal year ended March 31, 2024, net rental income from such rental properties was 157 million yen (rent revenue is recorded in net sales and rental expenses are recorded in cost of sales).

In addition, the amount recorded in the consolidated balance sheet, increase/decrease for the current consolidated fiscal year and market value at the end of the current consolidated fiscal year for the said lease and real estate are as follows.

Consoli	Market value at the end of the		
Balance at the beginning of the	Fiscal year under review	Balance at the end of the current	current consolidated fiscal year
current consolidated fiscal year	Increase/Decrease	consolidated fiscal year	(million yen)
8,225	435	8,660	11,528

- Note 1. The amount recorded in the Consolidated balance sheet is the acquisition cost excluding the accumulated depreciation.
- Note 2. Among increases/decreases during the fiscal year under review, the major increase was due to new acquisitions (665 million yen) and the major decreases were due to retirement (31 million yen) and depreciation (199 million yen).
- Note 3. The fair value at the end of the current consolidated fiscal year is the amount based on the real estate appraisal report by an external real estate appraiser.

# (Notes on Revenue Recognition)

1. Breakdown of information regarding revenue generated from contracts with clients

(Unit: million yen)

		Reportable				
	Real Estate Revitalization Business	Real Estate Service Business	Hotel and Tourism Business	Total	Other (Note 1)	Total
Real Estate Revitalization Business net sales	46,631	-	-	46,631	-	46,631
Hotel Development Business net sales	-	-	5,270	5,270	-	5,270
Hotel Operation Business net sales	-	1	11,380	11,380	-	11,380
Other Business net sales	30	8,171	163	8,365	2,363	10,728
Revenue from contracts with clients	46,662	8,171	16,814	71,647	2,363	74,010
Other income (Note 2)	4,358	1,377	121	5,857	-	5,857
Net sales to external clients	51,020	9,548	16,936	77,504	2,363	79,868

Note 1. The "Other" segment is a business segment that is not included in the reportable segment and includes Overseas Development Business and Construction Business.

Note 2. Other income includes rental income, etc. under Accounting Standard for Lease Transactions (ASBJ Statement No. 13).

- 2. Basic information to understand the revenue generated from contracts with clients

  Basic information for understanding revenue is as described in "Notes Regarding Significant Accounting Policies for the Preparation of Consolidated Financial Statements 3. Matters concerning Accounting Policies (4) Other significant matters for preparation of consolidated financial statements (ii) Standards for recording significant revenues and expenses."
- 3. Information to understand the amount of revenue for the current period and subsequent periods
  - (1) Balance of contract assets and contract liabilities, etc.

The Company's contract balance is as follows.

(Million yen)

	Current consolidated fiscal year (March 31, 2024)
Receivables arising from contracts with clients (at beginning of the period)	1,560
Receivables arising from contracts with clients (at end of the period)	1,938
Contract assets (at beginning of the period)	35
Contract assets (at end of the period)	134
Contract liabilities (at beginning of the period)	1,649
Contract liabilities (at end of the period)	674

### Note 1. Receivables arising from contracts with clients

Receivables arising from contracts with clients are mainly uncollected proceeds for room charges, etc. and rights to clients arising from the performance of contracts in Real Estate Service Business. The collection period for these receivables is mainly within one to three months.

### Note 2. Contract assets

Contract assets relates to the rights to clients arising from the receipt of payments from clients in the course of performance recognized in connection with contract work agreements in Construction Business. Contract assets for completed work are recognized in advance and are transferred to trade receivables upon acceptance by clients and invoicing.

Contract assets are included in notes receivable, accounts receivable, and contract assets in Consolidated Balance Sheet.

### Note 3. Contract liabilities

Contract liabilities mainly consist of earnest money received at the time of execution of sales contracts in Replanning Business, consideration received prior to performance under construction contracts in Construction Business, and room charges received in advance, etc. in Hotel Operation Business. These are transferred to income when the Company performs under contracts.

Contract liabilities are included in Other current liabilities in Consolidated Balance Sheet.

Of the contract liabilities at the beginning of current consolidated fiscal year, the amount recognized in revenue in current consolidated fiscal year was 1,612 million yen.

The increase in contract assets in current consolidated fiscal year was mainly due to an increase in construction orders.

The decrease in contract liabilities in current consolidated fiscal year was mainly due to a decrease in deposit balance in Replanning Business.

### (Notes on Per Share Information)

(1) Net assets per share	1,864.36 yen
(2) Earnings per share	245.50 yen
(3) Fully diluted earnings per share	230.74 yen

Note. The Company's shares held by the trust account of the Employee Stock Ownership Plan (J-ESOP) are included in weighted average number of shares for the period in common shares and treasury shares deducted in the calculation of the total number of outstanding shares at the end of the fiscal year under review. The weighted average number of the Company's shares for the period and year-end held by the trust account is 128,300 shares and number of shares at end of year is 128,300 shares.

(Notes on Special Purpose Companies subject to Disclosure)

(1) Overview of the special purpose company subject to disclosure and overview of transactions using the special purpose company subject to disclosure

The Company operates an investment product in sub-divided real estate sales business in Real Estate Revitalization Business based on Act on Specified Joint Real Estate Ventures (voluntary partnership type) and uses voluntary partnership as part of the business structure

In this business, sub-divided real estate investment product purchasers (hereinafter referred to as investors) will enter into an agreement with voluntary partnership to participate in the specified joint real estate ventures and make contributions in kind. Voluntary partnership is structured to receive distributions of profits and losses arising from real estate investments in kind by investors. Profits and losses on leasing and sales of the real estate are attributable to investors.

As a Managing Partner (Chairman), the Company receives chairman compensation in accordance with the Voluntary Partnership Agreement, and also receives compensation from voluntary partnership for entrusting building management in a lump sum.

The latest financial position for the current consolidated fiscal year is as follows.

	Fiscal year under review (March 31, 2024)
Number of Special Purpose Companies	13 unions
Total assets as of the latest balance sheet date (simple sum)	7,725 million yen
Total liabilities (simple sum)	203 million yen

For the fiscal year under review, the total amount of assets and liabilities of one of the above units is not included in the total amount because the closing date has not arrived yet.

(2) Transaction amount with the special purpose company subject to disclosure

	Major transaction amount	Main prof	ofit and loss	
	Wajor transaction amount	Item	Amount	
Transfer amount of real estate (Note 1)	1,758 million yen	Net sales	1,758 million yen	

Note 1. Transfer amount of real estate is stated at the transfer price at the time of transfer. The transfer amount of real estate is shown in net sales in the Consolidated Statement of Income.

Note 2. Transactions other than above have been omitted due to lack of importance.

(Note on Significant Subsequent Events)

Not applicable.

(Other Note)

Not applicable.

# **Non-consolidated Balance Sheet**

(As of March 31, 2024)

Item	Amount Item		Amount
Assets		Liabilities	
Current assets	131,782	Current liabilities	19,083
Cash and time deposits	32,979	Accounts payable - trade	1,526
Account receivable	448	Current portion of long-term borrowings	11,377
Real estate for sale	11,612	Income taxes payable	2,104
Real estate for sale in process	83,087	Deposits payable	2,169
Short-term advance to affiliated company	1,003	Provision for bonuses	151
Current portion of long-term loans to affiliates	908	Provision for bonuses for directors (and other officers)	70
Other	1,797	Other	1,683
Allowance for doubtful accounts	-54	Non-current liabilities	64,505
Non-current assets	37,189	Corporate bonds	9,999
Property, plant and equipment	17,981	Long-term borrowings	52,599
Buildings	7,659	Long-term deposits received	1,755
Land	10,175	Provision for share-based remuneration	90
Other	146	Other	60
Intangible assets	541		
Other	541	Total liabilities	83,589
Investments and other assets	18,666	Net assets	
Subsidiaries' and affiliates' stocks	15,278	Shareholders' equity	85,350
Long-term loans to affiliates	380	Share capital	11,965
Deferred tax assets	1,203	Capital surplus	6,464
Other	1,897	Capital reserve	6,449
Allowance for doubtful accounts	-93	Other capital surplus	14
		Retained earnings	67,154
		Legal reserve	13
		Other retained earnings	67,141
		Retained earnings brought forward	67,141
		Treasury shares	-233
		Valuation and translation adjustments	2
		Valuation difference on available-for- sale securities	2
		Share acquisition rights	30
		Total net assets	85,382
Total assets	168,972	Total liabilities and net assets	168,972

# Non-consolidated Statement of Income

(From April 1, 2023 to March 31, 2024)

Item	Am	ount
Net sales		52,929
Cost of sales		34,076
Gross profit		18,853
Selling, general and administrative expenses		6,909
Operating profit		11,944
Non-operating income		
Interest and dividend income	54	
Foreign exchange gains	131	
Reversal of allowance for doubtful account	9	
Other	10	206
Non-operating expenses		
Interest expenses	481	
Provision of allowance for doubtful accounts	46	
Other	8	536
Ordinary profit		11,614
Extraordinary loss		
Loss on retirement of non-current assets	25	
Investments in subsidiaries unrealized loss	23	48
Profit before income taxes		11,565
Income taxes - current	3,783	
Income taxes - deferred	-171	3,611
Profit		7,953

# Non-consolidated Statement of Changes in Equity (From April 1, 2023 to March 31, 2024)

		Shareholder's equity						
		Ca	pital surplus					
	Share capital	Capital reserve	Other capital surplus	Total capital surplus	Legal reserve	Other retained earnings Retained earnings brought forward	Total retained earnings	
Balance at beginning of the period	11,965	6,449	-	6,449	13	61,669	61,682	
Changes during period								
Dividends of surplus						-2,481	-2,481	
Profit						7,953	7,953	
Purchase of treasury shares								
Disposal of treasury shares			14	14				
Net changes in items other than shareholders' equity								
Total changes during period	-	-	14	14	-	5,471	5,471	
Balance at end of the period	11,965	6,449	14	6,464	13	67,141	67,154	

	Shareholders' equity		Valuation and trans	slation difference	GI.	
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Total valuation and translation difference	Share acquisition rights	Net assets total
Balance at beginning of the period	-270	79,827	1	1	30	79,859
Changes during period						
Dividends of surplus		-2,481				-2,481
Profit		7,953				7,953
Purchase of treasury shares	-0	-0				-0
Disposal of treasury shares	37	51				51
Net changes in items other than shareholders' equity			0	0	-	0
Total changes during period	37	5,522	0	0	-	5,523
Balance at end of the period	-233	85,350	2	2	30	85,382

### **Notes to Non-consolidated Financial Statements**

(Notes on Going Concern Assumption) Not applicable.

(Matters Concerning Significant Accounting Policies)

1. Valuation standards and methods for assets

(1) Valuation standards and methods for securities

(i) Shares of subsidiaries and affiliates Stated at cost using the moving-average method.

(ii) Other securities (available-for-sale securities)

Shares other than those with no market

price, etc.

Stated at market (Valuation difference is reported as a component of

net assets. The cost of sale is calculated using the moving-average

method.)

Shares with no market price, etc. Stated at cost using the moving-average method.

(2) Assessment criteria and assessment methods of Inventories

Real estate for sale and Real estate for sale .

in process

Stated at cost determined by the specific identification method (The figures shown in the balance sheet have been calculated by

writing them down based on decline in profitability.)

Leased assets are amortized in accordance with property, plant and

equipment standards.

2. Depreciation of non-current assets

(1) Property, plant and equipment

The declining-balance method is applied.

However, buildings (excluding facilities attached to buildings) and facilities attached to buildings acquired on or after April 1, 2016

are depreciated using the straight-line method. The estimated useful lives are as follows:

Buildings 3 to 29 years

Other 2 to 15 years

Small-amount depreciable assets with an acquisition cost of 100,000 yen or more but less than 200,000 yen are amortized over

three years on a straight-line basis.

(2) Intangible assets The straight-line method is used.

Software for internal use is amortized on a straight-line basis over

the estimated internal useful life (5 years).

# 3. Standards for provisions

(1) Allowance for doubtful accounts

The allowance for doubtful accounts is provided based on the historical

write-off rate for ordinary receivables, the estimated amount of

irrecoverable debt based on recoverability of individual cases for specified

receivables such as doubtful accounts.

(2) Provision for bonuses To prepare for the payment of bonuses to employees, the Company records

the portion of the estimated bonuses to be paid during the current fiscal

year.

(3) Provision for bonuses for directors

(and other officers)

remuneration

Provision for directors' bonuses is provided based on the estimated amount

to be paid during the current fiscal year.

(4) Provision for share-based In order to prepare for the provision of the Company's shares to employees

based on the Share Benefit Regulations, the provision for the Company's shares is recorded based on the estimated amount of the share benefit

obligation at the end of the current fiscal year.

#### 4. Method of recording revenue and expenses

The major performance obligations in principal businesses related to revenue arising from contracts with the Company's clients and the normal time at which such performance obligations are satisfied (normal time at which revenue is recognized) are as follows.

### (a) Real Estate Revitalization Business

Replanning Business

Replanning Business purchases existing office buildings, refurbishes buildings and facilities, and attracts excellent tenants to sell added value to clients in Japan and overseas. The Company is obligated to deliver these properties based on real estate sales agreements with clients.

The performance obligation is fulfilled at the time the property is delivered and revenue is recorded at the time of delivery of the property.

### (b) Real Estate Service Business

# (1) Property Management Business

Property Management Business enters into property management agreements with clients and is obligated to perform various operations related to real estate properties on behalf of clients, including maintenance and management of properties and collection of rent from tenants.

The performance obligation is fulfilled at the time service is provided based on the property management agreement, and revenue is recorded over the contract period.

# (2) Sales Brokerage Business

Sales Brokerage Business stands between the buyer and the seller at the time of purchase and sale of real estate and is responsible for executing the sales agreement. Based on the intermediary agreement with the client, the Company is responsible for a series of operations including negotiation and adjustment of transaction terms and conditions, delivery and explanation of important matters, preparation and delivery of the agreement, and involvement in the execution of the agreement.

The performance obligation is fulfilled at the time when the property related to the real estate sales agreement established by the intermediary contract is delivered, and revenue is recorded at the time of delivery.

### (3) Leasing Brokerage Business

Leasing Brokerage Business is a business that stands between the lessee and the lessor when leasing real estate and is responsible for concluding lease agreements. Based on intermediary agreements with clients, the business is responsible for a series of operations including negotiations and adjustments of transaction terms and conditions to conclude agreements, delivery and explanation of important matters, preparation and delivery of agreements, and involvement in procedures for performance of agreements.

The performance obligation is fulfilled at the time when the real estate lease agreement for the property brokered by the intermediary agreement is concluded, and revenue is recorded at the time of conclusion of the agreement.

### (c) Hotel and Tourism Business

# Hotel Development Business

Hotel Development Business is a business engaging in the purchase of land and the construction of hotel buildings, which are then sold to clients, and is obligated to deliver the property based on the real estate sales agreement with the clients.

The performance obligation is fulfilled at the time the property is delivered and revenue is recorded at the time of delivery.

### (d) Others

#### **Construction Business**

Construction Business is engaged in renovation planning, repair and renovation work for commercial buildings, telecommunications work and contracted interior construction for large, medium, and small facilities, etc.

When control over goods or services is transferred to clients over a certain period, revenue is recorded over a certain period as the performance obligation to transfer goods or services to clients is fulfilled.

Contracts with a very short period between the transaction start date and the time when the performance obligation is expected to be fulfilled, or construction work for which the order amount per construction work is insignificant are subject to alternative treatment in which revenue is not recognized over a certain period but is recognized when the performance obligation is fulfilled.

## 5. Basis for preparation of other financial statements

- (1) Standards for translation of significant assets or liabilities denominated in foreign currencies into Japanese currency Monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the spot exchange rates prevailing at the respective balance sheet dates, and translation differences are charged or credited to income.
- (2) Non-deductible consumption tax accounting

Non-deductible consumption tax on assets is charged to income in the year in which it is incurred.

(3) Application of group tax sharing system Group tax sharing system is applied.

### (Notes on Changes in Presentation Methods)

Non-consolidated Statement of Income

"Loss on retirement of non-current assets," which was included in "Other" of "Extraordinary loss" in the previous fiscal year, is presented separately from extraordinary loss because it exceeded 10/100 of the total amount in the current consolidated fiscal year.

# (Notes on Accounting Estimates)

- 1. Assessment of the real estate for sale
  - (1) Amount recorded in the financial statements for the current business year

Real estate for sale 11,612 million yen Real estate for sale in process 83,087 million yen

### (2) Other information

For real estate for sale, etc., if the net selling price falls below the acquisition cost, the net selling price is stated as the balance sheet amount. The net selling price is calculated by deducting the estimated future cost of construction work and the estimated selling expenses from the return value estimated based on the business plan.

The expected future revenue of the business plan, that forms the basis for the value of the return to profit, includes future tenant rent, and is formulated based on important assumptions such as forecasts of future market conditions.

In the following fiscal years, the net selling price may change due to changes in assumptions used in formulating business plans in the event of events that were not anticipated at the time of formulating business plans. This may have a significant impact on the amount of real estate for sale, etc., recognized in the consolidated financial statements for the following fiscal year and thereafter.

### 2. Non-current assets impairment

(1) Amount recorded in the financial statements for the current business year Non-current assets related to Hotel Development Business 9,332 million yen

## (2) Other information

The non-current assets related to Hotel Development Business are leased to consolidated subsidiaries. The rent is determined based on assumptions such as the average unit price and occupancy rate of hotel rooms based on future market forecasts under the long-term management policy. If signs of impairment are shown, the determination of impairment loss recognition is based on the rental contracts and a comparison of the estimated undiscounted future cash flows over the contract period with the carrying amounts of the hotels.

In the following fiscal year and thereafter, the assumptions used in calculating rents may change in the events that were not anticipated when the rental contracts were formulated. This may have a significant impact on the non-current assets amounts recognized in the financial statements for the following fiscal year and thereafter.

### (Additional Information)

Change in holding purpose of assets

Transactions of delivering the company's own shares to employees etc. through trusts

The Company conducts transactions to deliver its own shares through trust for the purpose of employee welfare.

### (i) Overview of transaction

The plan provides the Company's shares to employees of the Company who meet certain requirements based on the share benefit regulations established by the Company in advance.

The Company will grant points to employees who satisfy certain conditions at the end of the fiscal year, and when they acquire the right to receive benefits, the Company shares corresponding to the granted points will be delivered. The shares to be granted to employees are acquired in the future with the money set in trust in advance and managed separately as trust assets. The total amount method is applied to the Employee Stock Ownership Plan (J-ESOP) in accordance with the "Practical Solution on Transactions of Delivering the Company's Own Shares to Employees etc. through Trusts" (ASBJ PITF No. 30, March 26, 2015).

### (ii) Own shares remaining in the trust

The book value of the Company's shares remaining in the trust (excluding the amount of incidental expenses) is included in net assets. The book value and number of shares of the treasury shares were 157 million yen and 128,300 shares.

### (Notes to Balance Sheet)

- (1) Assets pledged as collateral and obligations secured by collateral
  - (i) Assets pledged as collateral are as follows:

Real estate for sale	9,109	million yen
Real estate for sale in process	82,229	million yen
Buildings	7,298	million yen
Land	10,100	million yen
Total	108,737	million yen

(ii) Secured liabilities are as follows:

Long-term borrowings 63,362 million yen

- (2) Accumulated depreciation of property, plant and equipment 1,407 million yen
- (3) Monetary claims and monetary obligations to subsidiaries and affiliates (excluding those classified)

Short-term monetary receivables 208 million yen Short-term monetary debt 238 million yen

(4) Monetary obligations to directors 56 million yen

(5) Guarantee obligations

Guarantees for borrowings loans by financial institutions of

affiliated companies

Sun Frontier Hotel Management Inc.	3,250 million yen
Sun Frontier Sado Inc.	342 million yen
SF Communication Inc.	26 million yen
Hotel Osado Co., Ltd	316 million yen

### (Notes to Statement of Income)

Transactions with affiliated companies

Transaction volume from operating transactions

Net sales 514 million yen Cost of sales and selling, general and administrative expenses 1,003 million yen

Non-operating transactions

Non-operating income 55million yen

# (Notes to Statement of Changes in Equity)

Matters concerning treasury shares

Type of shares	Beginning of the current fiscal year	Increase	Decrease	End of the current fiscal year
Common shares	237,169 shares	1,985 shares	35,946 shares	203,208 shares

Note. The number of treasury shares in common shares, includes the Company's share of 128,300 held by the trust account of the Employee Stock Ownership Plan (J-ESOP).

### (Summary of Reasons for Change)

The increase/decrease in the number of treasury shares of common shares was mainly due to an increase of 1,934 shares due to the purchase of treasury shares as a result of the loss of rights of the target who was granted shares as remuneration of restricted stock and an increase of 51 shares due to the purchase of fractional shares, while there was a decrease of 35,946 shares due to the disposition of treasury shares for the purpose of granting as remuneration of restricted stock.

# (Notes on Tax Effect Accounting)

Breakdown of Deferred tax assets and deferred tax liabilities by major cause

	(Unit: million yen)
Deferred tax assets	
Inventory assets	636
Disallowed unrealized loss on shares of affiliates	735
Accrued enterprise tax	114
Allowance for doubtful accounts	33
Taxes and duties	65
Accounts payable	75
Accrued expenses	38
Provision for bonuses	46
Long-term accounts payable	17
Excess depreciation	55
Disallowed unrealized loss on land	8
Other	101
Subtotal	1,928
Valuation allowance	-716
Deferred tax assets total	1,211
Deferred tax liabilities	
Valuation difference on available-for-sale securities	1
Other	6
Deferred tax liabilities total	7
Deferred tax assets net	1,203

# (Notes on Transactions with Related Parties)

### 1. Subsidiaries and affiliates

(Unit: million yen)

Туре	Company name	Percentage of voting rights held	Relationship with related parties	Contents of the transaction	Transaction amount	Subject	Year-end balance
Subsidiary	Sun Frontier	Possession Direct 100% Indirect -	Lease transaction Management Concurrent appointment posts Loan of funds Debt guarantee	Receipt of interest (Note 1 (i))	9	Current liabilities Other (Advances received)	39
	Hotel Management Inc.			Debt guarantee (Note 1 (ii))	3,250	Current assets Other (Advance)	0
				Capital recovery	2,000	Long-term loans to affiliates	-

Note 1. Transaction terms and policy for determining transaction terms

- (i) Interest rates for loans are determined by taking market interest rates into consideration.
- (ii) The Company provides guarantees for loans from banks. No debt guarantee fee has been received for this.

# 2. Officers and individual major shareholders, etc.

There are no significant transactions that should be noted.

(Notes on Per Share Information)

(1) Net assets per share

1,757.95 million yen

(2) Earnings per share

163.85 million yen

(3) Fully diluted earnings per share

154.00 million yen

Note. The Company's shares held by the trust account of the Employee Stock Ownership Plan (J-ESOP) are included in weighted average number of shares for the period in common shares and treasury shares deducted in the calculation of the total number of outstanding shares at the end of the fiscal year under review. The weighted average number of shares for the period and year-end held by the trust account is 128,300 shares and number of shares at end of year is 128,300 shares.

(Notes on Significant Subsequent Events)

Not applicable.

### **Independent Auditor's Report**

May 14, 2024

To the Board of Directors of Sun Frontier Fudousan Co., Ltd.:

BDO Sanyu

Tokyo Office, Japan

Hitoshi Torii

**Designated Partner** 

**Engagement Partner** 

Certified Public Accountant

Tomoharu Takashima

Designated Partner

**Engagement Partner** 

Certified Public Accountant

### **Opinion**

We have audited the consolidated financial statements, which comprise the consolidated balance sheet, the consolidated statement of income, the consolidated statement of changes in equity and the notes to consolidated financial statements of Sun Frontier Fudousan Co., Ltd. (the "Company") and its consolidated subsidiaries (collectively referred to as the "Group") for the fiscal year from April 1, 2023 to March 31, 2024 in accordance with Article 444, Paragraph 4 of the Companies Act.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position and the results of operations of the Group for the period, for which the consolidated financial statements were prepared, in accordance with accounting principles generally accepted in Japan.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Other Information

Other information consists of the business report and supplementary schedules. Management is responsible for the preparation and disclosure of the other information. The Audit & Supervisory Committee Members and the Audit & Supervisory Committee are responsible for overseeing the Directors' performance of duties within the maintenance and operation of the reporting process for the other information.

The scope of our opinion on the financial statements does not include the other information, and we do not provide our opinion on the other information.

Our responsibility for the audit of the financial statements is to read the other information, and, in doing so, consider whether there is a material inconsistency between the other information and the financial statements or our knowledge obtained during audit, and give attention to whether there are any other indications of material errors in the other information aside from such material inconsistency.

If, based on the audit work performed, we determine that there is a material misstatement in the other information, we are required to report such facts.

We have no matters to report with respect to the other information.

# Responsibilities of Management, the Audit & Supervisory Committee Members and the Audit & Supervisory Committee for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, including the design, implementation and maintenance of such internal control as management determines is necessary to enable the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing whether it is appropriate to prepare the consolidated financial statements with the assumption of the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

The Audit & Supervisory Committee Members and the Audit & Supervisory Committee are responsible for overseeing the Directors' performance of their duties including the design, implementation and maintenance of the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion on the consolidated financial statements based on our audit from an independent point of view. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. The procedures selected to be applied depend on the auditor's judgment. In addition, obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Obtain, in making those risk assessments, an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, while the objective of the audit of the consolidated financial statements is
  not to express an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used by management and their method of application, as well as the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis for preparing the consolidated financial statements and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to express a qualified opinion with exceptions on the consolidated financial statements. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit & Supervisory Committee Members and the Audit & Supervisory Committee regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit & Supervisory Committee Members and the Audit & Supervisory Committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, if measures have been taken to eliminate disincentives or applied safeguards to reduce them to an acceptable level, the details of those measures.

### Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and the designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

### **Audit Report on the Non-consolidated Financial Statements**

### **Independent Auditor's Report**

May 14, 2024

To the Board of Directors of Sun Frontier Fudousan Co., Ltd.:

BDO Sanyu

Tokyo Office, Japan

Hitoshi Torii

**Designated Partner** 

**Engagement Partner** 

Certified Public Accountant

Tomoharu Takashima

Designated Partner

**Engagement Partner** 

Certified Public Accountant

### **Opinion**

We have audited the non-consolidated financial statements, which comprise the non-consolidated balance sheet, the non-consolidated statement of income, the non-consolidated statement of changes in equity and the notes to non-consolidated financial statements, and the supplementary schedules (the "financial statements and others") of Sun Frontier Fudousan Co., Ltd. (the "Company") as at March 31, 2024 and for the fiscal year from April 1, 2023 to March 31, 2024 in accordance with Article 436, Paragraph 2, Item 1 of the Companies Act.

In our opinion, the financial statements and others referred to above present fairly, in all material respects, the financial position and the results of operations of the Company for the period, for which the financial statements and others were prepared, in accordance with accounting principles generally accepted in Japan.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements and Others section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the non-consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Other Information

Other information consists of the business report and supplementary schedules. Management is responsible for the preparation and disclosure of the other information. The Audit & Supervisory Committee Members and the Audit & Supervisory Committee are responsible for overseeing the Directors' performance of duties within the maintenance and operation of the reporting process for the other information.

The scope of our opinion on the financial statements does not include the other information, and we do not provide our opinion on the other information.

Our responsibility for the audit of the financial statements is to read the other information, and, in doing so, consider whether there is a material inconsistency between the other information and the financial statements or our knowledge obtained during audit, and give attention to whether there are any other indications of material errors in the other information aside from such material inconsistency. If, based on the audit work performed, we determine that there is a material misstatement in the other information, we are required to report such facts.

We have no matters to report with respect to the other information.

# Responsibilities of Management, the Audit & Supervisory Committee Members and the Audit & Supervisory Committee for the Financial Statements and Others

Management is responsible for the preparation and fair presentation of the financial statements and others in accordance with accounting principles generally accepted in Japan, including the design, implementation and maintenance of and for such internal control as management determines is necessary to enable the preparation and fair presentation of financial statements and others that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and others, management is responsible for assessing whether it is appropriate to prepare the financial statements and others with the assumption of the Company's ability to continue as a going concern, disclosing matters related to going concern, as applicable in accordance with accounting principles generally accepted in Japan.

The Audit & Supervisory Committee are responsible for overseeing the Directors' performance of their duties including the design, implementation and maintenance of the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements and Others

Our objectives are to obtain reasonable assurance about whether the financial statements and others as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion on the financial statements and others based on our audit from an independent point of view. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements and others.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements and others, whether due to fraud or error, and design and perform audit procedures responsive to those risks. The procedures selected to be applied depend on the auditor's judgment. In addition, obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Consider, in making those risk assessments, internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit of the financial statements and others is not to express an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used by management and their method of application, as well as the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis for preparing the financial statements and others and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements and others or, if such disclosures are inadequate, to express a qualified opinion with exceptions on the financial statements and others. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the financial statements and others are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the financial statements and others, including the disclosures, and whether the financial statements and others represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Audit & Supervisory Committee Members and the Audit & Supervisory Committee regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit & Supervisory Committee Members and the Audit & Supervisory Committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, if measures have been taken to eliminate disincentives or applied safeguards to reduce them to an acceptable level, the details of those measures.

### Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and the designated engagement partners do not have any interest in the Company which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

# **Audit Report**

The Audit & Supervisory Committee, having received a report from each Audit & Supervisory Committee Member on the method and results of his or her audit on the performance of duties of directors during the 25th fiscal year from April 1, 2023 to March 31, 2024, and, as a result of discussion, does hereby report the results of audit as follows:

### 1. Auditing method and its contents

The Audit and Supervisory Committee regularly received reports on the details of the resolutions of the Board of Directors concerning the matters listed in Article 399-13, Paragraph 1, Item 1 (b) and (c) of the Companies Act of Japan and the status of the construction and operation of the system established based on such resolutions (internal control system) from Directors and employees, etc., requested explanations as necessary, expressed opinions, and conducted audits by the method described below.

- (i) Audit & Supervisory Committee Members attended important meetings, received reports from Directors and employees on matters related to the execution of their duties, requested explanations as necessary, inspected important approval documents, etc., and investigated the status of business and assets at the head office and major business offices in accordance with the standards for Audit & Supervisory Committee Audits established by the Audit & Supervisory Committee and in accordance with auditing policies and the division of duties, in cooperation with the internal audit department of the Company. With regard to subsidiaries, the Audit & Supervisory Committee worked to communicate and exchange information with the Directors and Audit & Supervisory Committee Members, etc. of the subsidiaries, and received reports on the business from the subsidiaries as necessary.
- (ii) We monitored and verified whether or not the accounting auditor has properly carried out audits while maintaining its independence. We also received reports from the accounting auditor on the performance of its duties and have asked it to provide explanations when necessary. In addition, we sought explanations as necessary, upon having received notice from the accounting auditor that the "systems for ensuring that the performance of the duties is being carried out properly" (matters stipulated in each item of Article 131 of the Regulation on Corporate Accounting) have been developed in accordance with the "Quality Control Standard for Audit" (Business Accounting Council), etc. With regard to key audit matters (KAMs), the Audit & Supervisory Committee consulted with BDO Sanyu and received reports on the implementation status of the audit and requested explanations as necessary.

Based on the methods described above, we reviewed the business report and supplementary schedules, the Non-consolidated Financial Statements (Non-consolidated balance sheet, Non-consolidated statement of income, Non-consolidated statement of changes in equity, and Notes to non-consolidated financial statements), supplementary schedules attached thereto, and the Consolidated Financial Statements (Consolidated balance sheet, Consolidated statement of income, Consolidated statement of changes in equity, and Notes to consolidated financial statements).

### 2. Audit Results

- (1) Audit results of the Business Report, etc.
  - (i) We deem that the Business Report and supplementary schedules attached thereto fairly represent the situation of the Company in accordance with relevant laws and regulations, and the Articles of Incorporation.
  - (ii) We deem there to be no misconduct or material fact constituting a violation of relevant laws and regulations, or the Articles of Incorporation, regarding the Directors in performing their duties.
  - (iii) We deem that resolutions of the content of the Business Report and Board of Directors regarding the internal control systems are appropriate in content. We also deem there to be no issues to be pointed out with respect to the Directors in performing their duties regarding the internal control systems.
- (2) Audit results of the Non-consolidated Financial Statements and supplementary schedules attached thereto
  We deem that the methods and results of audits performed by the accounting auditor, BDO Sanyu are appropriate.

# (3) Audit results of the Consolidated Financial Statements

We deem that the methods and results of audits performed by the accounting auditor, BDO Sanyu are appropriate.

May 15, 2024

Sun Frontier Fudousan Co., Ltd. Audit & Supervisory Committee

Audit & Supervisory Committee Member (full-time) Shinichi Tominaga

Outside Audit & Supervisory Committee Member Hidetaka Tanaka

Outside Audit & Supervisory Committee Member Tsuneko Murata

Note. Audit and Supervisory Committee Members Hidetaka Tanaka and Tsuneko Murata are Outside Directors as stipulated in Article 2, Item 15 and Article 331, Paragraph 6 of the Companies Act.